

# Health Coverage: State-to-State 2019

AHIP's Health Coverage: State-to-State details the important role health plans play in all fifty states and the District of Columbia. This report catalogues what health plans contribute in terms of:

- · Access to health care coverage
- Number of jobs the industry generates, both directly and indirectly
- Tax revenues paid to support the local economy

Data for this report were compiled from various sources (please see end of the report for a detailed list) and represents the most recent and complete information available. Due to the lack of synchrony in the organizations' reporting cycles, some data are less recent than others.

## **Table of Contents**

# CLICK ON THE STATE OR STATE NAME FOR MORE INFORMATION



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New Hampshire
New Jersey
New Mexico
New York
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island

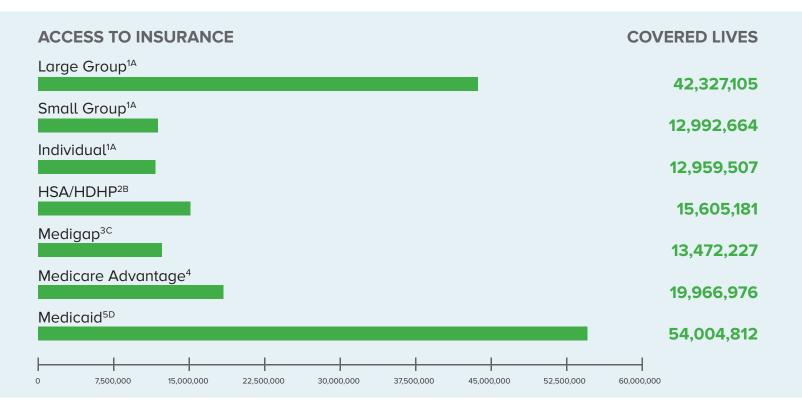
Nebraska

South Carolina
South Dakota
Tennessee
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Washington
Washington, D.C.
West Virginia
Wisconsin
Wyoming



## **Nationwide**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment Nationwide

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 573,730

Insurance-Related Employees<sup>7</sup> **962,930** 

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$45,334,549,000

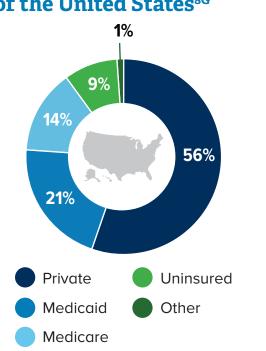
Insurance-Related Employees<sup>7F</sup> \$64,156,703,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$79,017

Insurance-Related Employees<sup>7F</sup> \$66,627

## Health Insurance Coverage of the United States<sup>8G</sup>



Medicare (HCSC) Of Omaha	
Aetna Anthem Humana UnitedHea	edHealthcare
	itedHealthcare
Medicaid <sup>12</sup> Anthem Centene Molina UnitedHealthcare WellC	

### State Premium Tax Collected<sup>13J</sup>

\$21,001,801,000

#### Sources

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#### Notes

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

Large group covered lives were calculated as domestic comprehensive health coverage policies issued to large group employers as of 12/31/17. This includes Federal Employees Health Benefit Plan, TRICARE, and similar insured state and local fully insured programs, but does not include the self-funded coverage.

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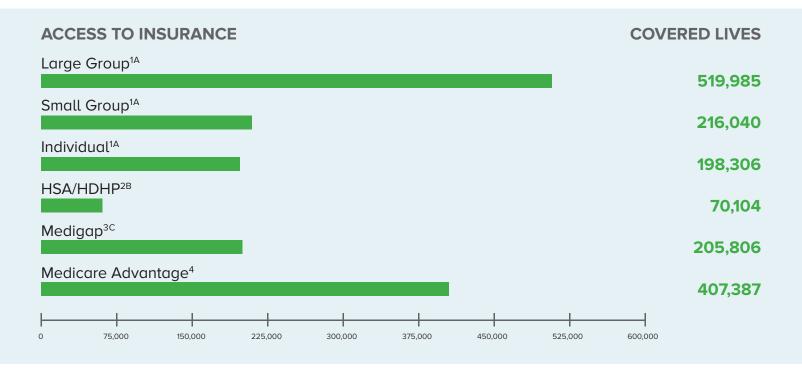
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Alabama**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Alabama

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 4,882

Insurance-Related Employees<sup>7</sup> 11,959

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$433,768,000

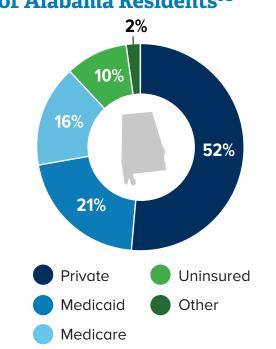
Insurance-Related Employees<sup>7F</sup> \$863,961,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$88,850

Insurance-Related Employees<sup>7F</sup> \$72,244

## Health Insurance Coverage of Alabama Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of Alabama	Cigna	UnitedHealthcare	US Life	Viva Health
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Alabama	Cigna	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Blue Cross and Blue Shield of Alabama	Cigna	Humana	UnitedHealthcare	Viva Health

### State Premium Tax Collected<sup>13J</sup>

\$339,719,000

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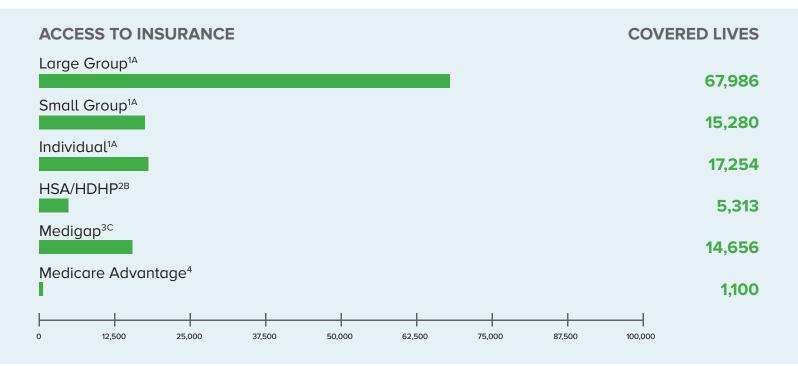
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## **Alaska**

### HEALTH INSURANCE BY THE NUMBERS



## **Health Insurance Employment** in Alaska

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 58

Insurance-Related Employees<sup>7</sup> 1,261

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$4,283,000

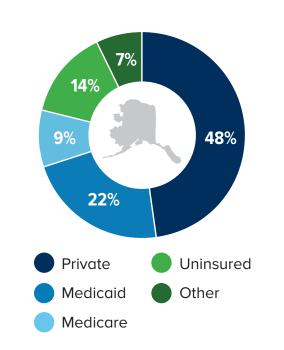
Insurance-Related Employees<sup>7F</sup> \$78,957,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$73,845

Insurance-Related Employees<sup>7F</sup> \$62,615

## Health Insurance Coverage of Alaska Residents<sup>8G</sup>



Medigap <sup>10</sup> Humana Mutual Of Omaha BlueCross State Farm UnitedHealth  Medicare Advantage <sup>11</sup> Aetna Humana UnitedHealthcare
Medigapio Humana Mutual Of Omana BlueCross State Farm UnitedHealti
Madia and 10
Commercial <sup>91</sup> Aetna Moda Health Cross Blue Shield UnitedHealthcare US Life of Alaska

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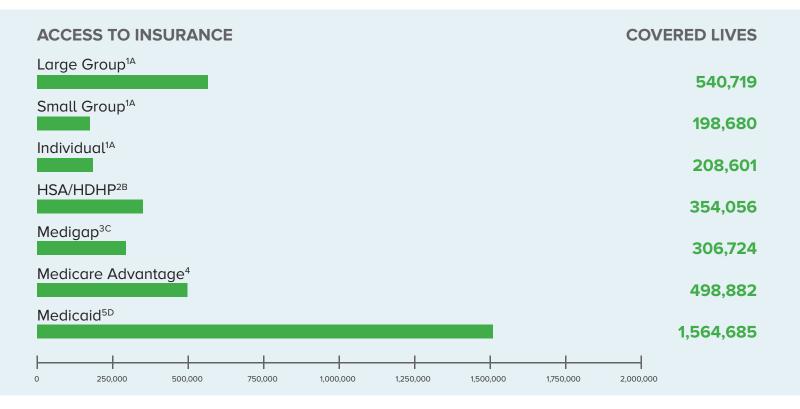
#### J. State Premium Tax Collected

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## **Arizona**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Arizona

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 15,683 Insurance-Related Employees<sup>7</sup> 19,359

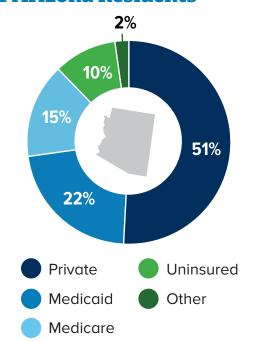
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,132,922,000
Insurance-Related Employees<sup>7F</sup> \$1,189,150,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$72,239
Insurance-Related Employees<sup>7F</sup> \$61,426

## Health Insurance Coverage of Arizona Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of Arizona	Centene	Cigna	Humana	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Arizona	Mutual Of Omaha	Physicians Mutual	UnitedHealthcare
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Medicaid <sup>12</sup>	Aetna	Blue Shield of California	Health Choice Arizona	UnitedHealthcare	University Family Care
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### State Premium Tax Collected 13J

\$536,820,000

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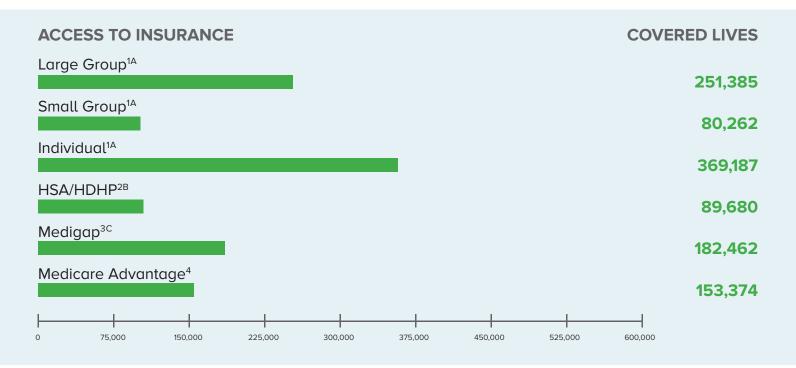
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## **Arkansas**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Arkansas

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,746

Insurance-Related Employees<sup>7</sup> **5,983** 

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$275,089,000

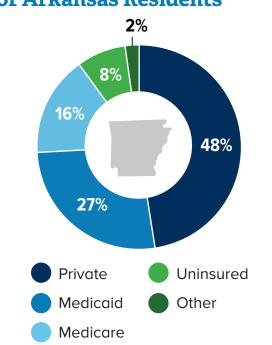
Insurance-Related Employees<sup>7F</sup> \$295,849,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$73,435

Insurance-Related Employees<sup>7F</sup> \$49,448

## Health Insurance Coverage of Arkansas Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Arkansas Blue Cross and Blue Shield	Centene	QualChoice	UnitedHealthcare
Medigap <sup>10</sup>	Cigna	Mutual Of Omaha	Old Surety Life	UnitedHealthcare	USAble Mutual
Medicare Advantage <sup>11</sup>	Aetna	Humana	UnitedHealthcare	USAble Mutual	WellCare

### State Premium Tax Collected<sup>13J</sup>

\$213,212,000

### **Sources**

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

Large group covered lives were calculated as domestic comprehensive health coverage policies issued to large group employers as of 12/31/17. This includes Federal Employees Health Benefit Plan, TRICARE, and similar insured state and local fully insured programs, but does not include the self-funded coverage.

Small group covered lives were calculated as domestic comprehensive health coverage policies that were issued to small groups as of 12/31/17. AHIP used NAIC's definition of a "small group plan," which is defined as a health plan offered in the small group market as such term is defined in the state law. Small group definitions may vary across states.

Individual covered lives were calculated as comprehensive health coverage policies that were issued to an individual covering the individual and/or their dependents in the United States' individual market as of 12/31/17. Group conversion policies are also included, as defined in NAIC Group Insurance Mandatory Conversion Privilege Model Act #105. Available at: <a href="http://www.naic.org/store/free/MDL-105.pdf">http://www.naic.org/store/free/MDL-105.pdf</a> (accessed on April 24,

#### CALIFORNIA

Most of the California health insurance plans report their enrollment statistics not to NAIC, but to state agencies. We report California statistics for large group, small group, and individual covered lives using combined data from the NAIC and the California Department of Managed Health Care. For large groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 51 or more workers. For small groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 50 or fewer workers.

#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### G. Health Insurance Coverage-Private

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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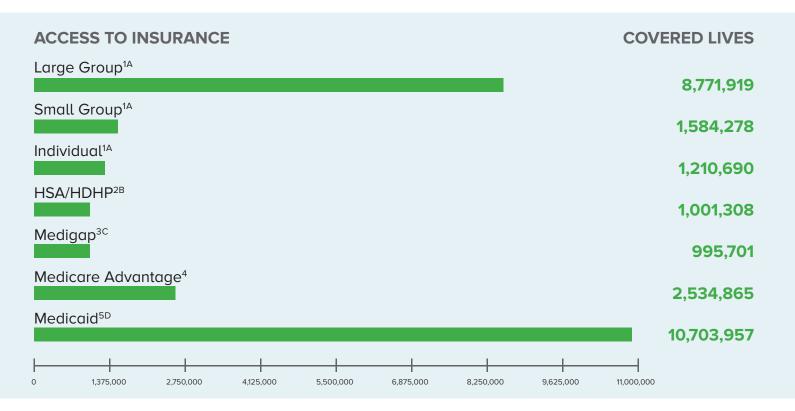
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **California**

## HEALTH INSURANCE BY THE NUMBERS



## **Health Insurance Employment** in California

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 68,591
Insurance-Related Employees<sup>7</sup> 99,289

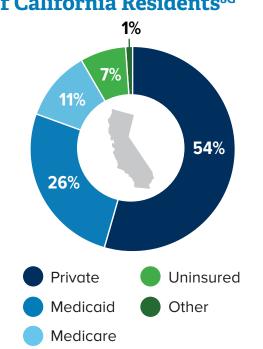
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$6,381,200,000
Insurance-Related Employees<sup>7F</sup> \$7,533,643,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$93,033 Insurance-Related Employees<sup>7F</sup> \$75,876

## Health Insurance Coverage of California Residents<sup>8G</sup>



State Premium Tax Collected <sup>13J</sup>					
Medicaid <sup>12</sup>	Anthem	CalOptima	Centene	Inland Empire	L.A. Care Health Plan
Medicare Advantage <sup>11</sup>	Blue Shield of California	Centene	Kaiser Permanente	SCAN Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Anthem	Blue Shield of California	Centene	Mutual Of Omaha	UnitedHealthcare
Commercial <sup>91</sup>	Anthem	Blue Shield of California	Centene	Kaiser Permanente	UnitedHealthcare

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#### D. Access to Insurance – Medicaid Covered Lives

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

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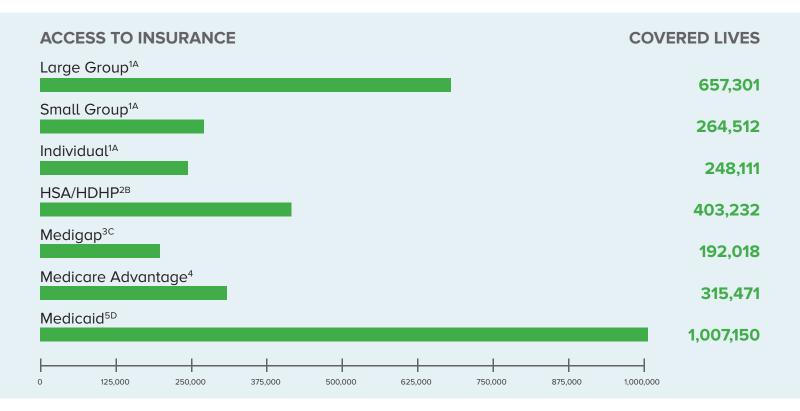
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Colorado**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Colorado

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 7,018
Insurance-Related Employees<sup>7</sup> 16,356

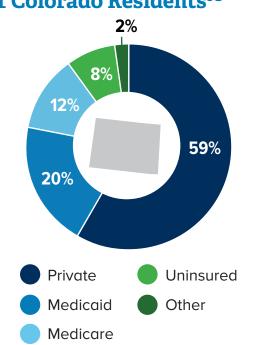
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$495,250,000
Insurance-Related Employees<sup>7F</sup> \$1,073,077,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$70,569
Insurance-Related Employees<sup>7F</sup> \$65,608

## Health Insurance Coverage of Colorado Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Anthem	Cigna	Kaiser Permanente	UnitedHealthcare
Medigap <sup>10</sup>	Anthem	Cigna	Humana	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Denver Health Medical Plan	Humana	Kaiser Permanente	UnitedHealthcare
Medicaid <sup>12</sup>	Colorado Access	Colorado Community Health Alliance	Community Care of Central Colorado	Integrated Community Health Partners	UnitedHealthcare
Ctata Dua	mium Tou Co	¢ae	6 242 000		

## State Premium Tax Collected 153

\$256,212,000

#### Sources

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#### **Notes**

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#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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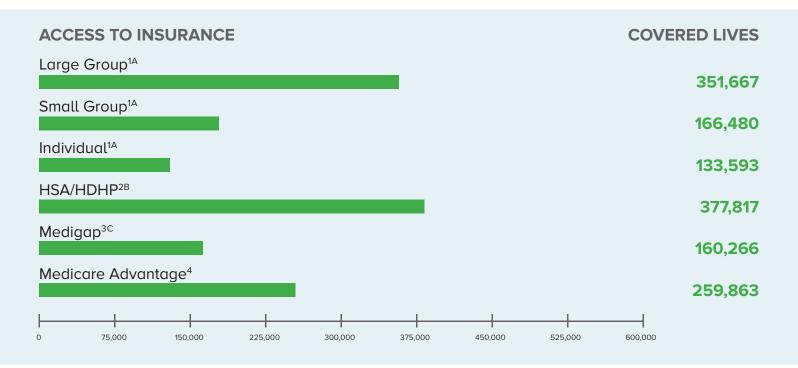
#### J. State Premium Tax Collected

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## Connecticut

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Connecticut

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 12,296

Insurance-Related Employees<sup>7</sup> 13,586

#### **PAYROLL**

Health Plan Employees $^{6E}$  \$1,386,615,000

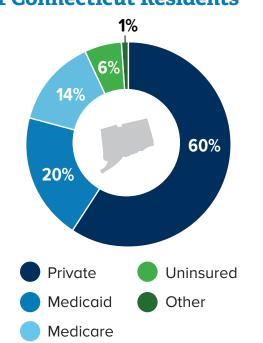
Insurance-Related Employees<sup>7F</sup> \$1,408,193,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$112,770

Insurance-Related Employees<sup>7F</sup> \$103,650

## Health Insurance Coverage of Connecticut Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Anthem	EmblemHealth	Harvard Pilgrim Health Care	UnitedHealthcare
Medigap <sup>10</sup>	Anthem	Cigna	Colonial Penn	UnitedHealthcare	USAA
Medicare Advantage <sup>11</sup>	Aetna	Anthem	EmblemHealth	UnitedHealthcare	WellCare

### State Premium Tax Collected<sup>13J</sup>

\$199,497,000

#### Sources

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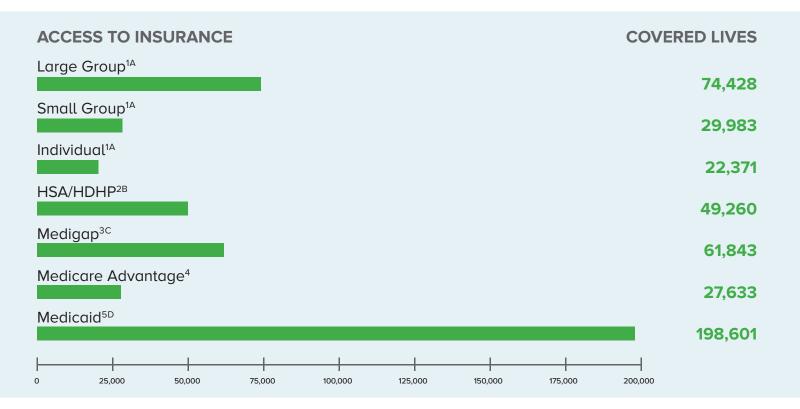
#### J. State Premium Tax Collected

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## **Delaware**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Delaware

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 1,476
Insurance-Related Employees<sup>7</sup> 2,543

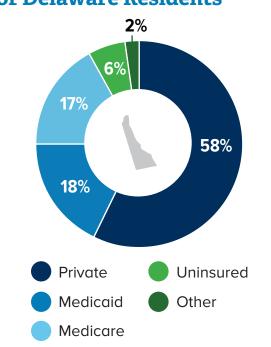
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$99,490,000 Insurance-Related Employees<sup>7F</sup> \$169,118,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$67,405
Insurance-Related Employees<sup>7F</sup> \$66,503

## Health Insurance Coverage of Delaware Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Cigna	Highmark	UnitedHealthcare	US Life
Medigap <sup>10</sup>	Aetna	Highmark	Humana	Transamerica Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Cigna	Horizon Blue Cross and Blue Shield of New Jersey	Humana	UnitedHealthcare
Medicaid <sup>12</sup>		Highmark UnitedHealthcare			care

### State Premium Tax Collected<sup>13J</sup>

\$100,144,000

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

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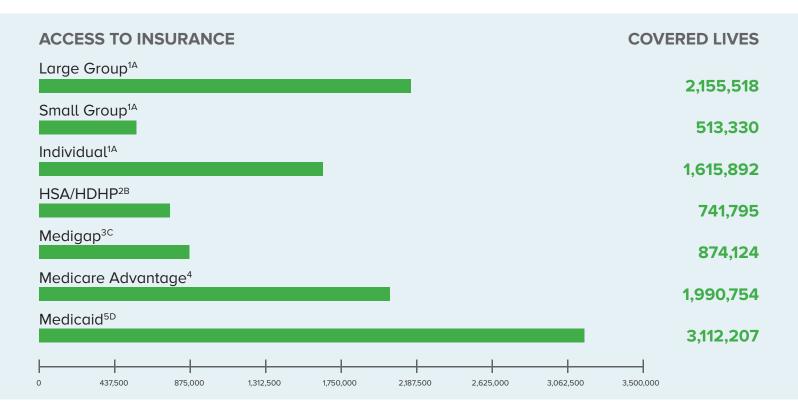
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Florida**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Florida

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 34,629
Insurance-Related Employees<sup>7</sup> 64,623

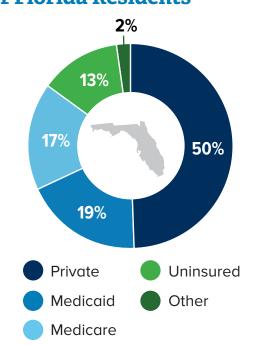
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$2,390,372,000 Insurance-Related Employees<sup>7F</sup> \$4,049,112,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$69,028 Insurance-Related Employees<sup>7F</sup> \$62,657

## Health Insurance Coverage of Florida Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Centene	Florida Blue	Molina Healthcare	UnitedHealthcare
Medigap <sup>10</sup>	Colonial Penn	Florida Blue	Mutual Of Omaha	United American	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Florida Blue	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	AmeriHealth Caritas	Anthem	Centene	Molina Healthcare	WellCare
State Dream	mium Tox Co	<b>\$0</b> 50	0 220 000		

### State Premium Tax Collected<sup>13</sup>J

\$959,339,000

#### **Sources**

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#### **Notes**

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#### D. Access to Insurance – Medicaid Covered Lives

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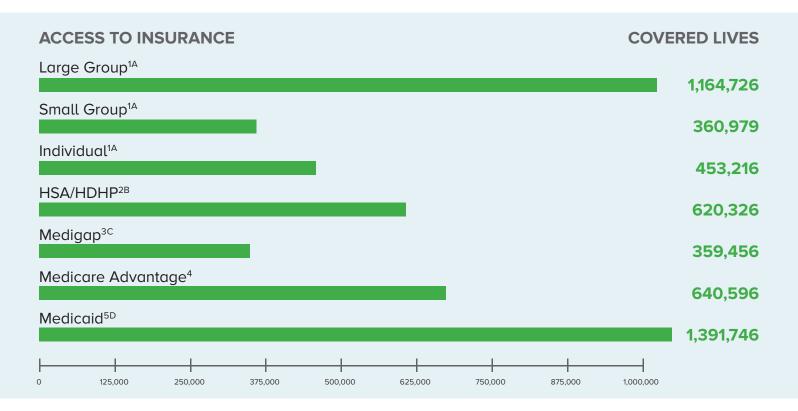
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Georgia

### HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Georgia

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 13,740
Insurance-Related Employees<sup>7</sup> 29,414

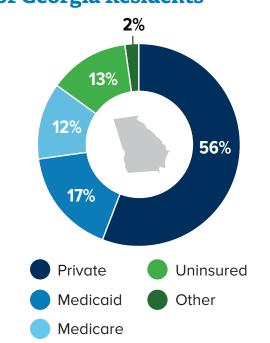
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$941,116,000 Insurance-Related Employees<sup>7F</sup> \$2,217,441,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$68,495 Insurance-Related Employees<sup>7F</sup> \$75,387

## Health Insurance Coverage of Georgia Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Anthem	Humana	Kaiser Permanente	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Anthem	Mutual Of Omaha	New Era Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Humana	Kaiser Permanente	UnitedHealthcare	WellCare
Medicaid <sup>12</sup>	Anthem	CareSource C		Centene	WellCare

### State Premium Tax Collected<sup>13J</sup>

\$480,154,000

#### Sources

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#### **Notes**

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#### B. Access to Insurance - HSA/HDHP

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Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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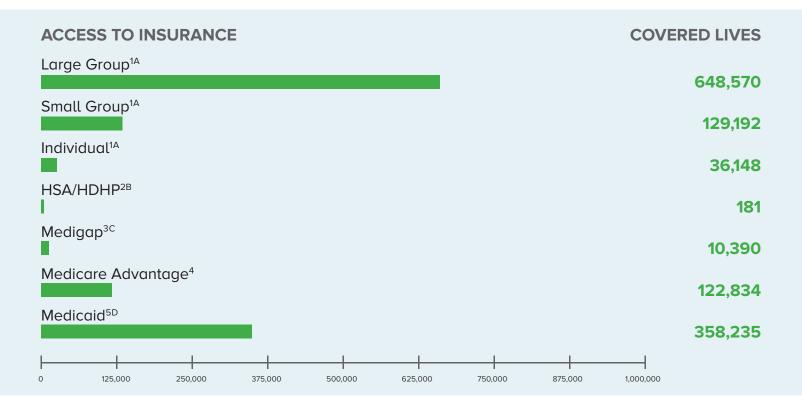
#### J. State Premium Tax Collected

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## Hawaii

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Hawaii

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,783

Insurance-Related Employees<sup>7</sup>

PAYROLL

Health Plan Employees<sup>6E</sup> \$206,291,000

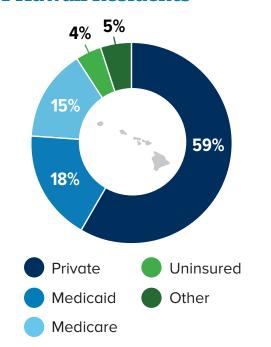
2.666

Insurance-Related Employees<sup>7F</sup> \$172,682,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$54,531
Insurance-Related Employees<sup>7F</sup> \$64,772

## Health Insurance Coverage of Hawaii Residents<sup>8G</sup>



Commercial <sup>91</sup>	Hawaii Medical Assurance Association	HMSA	Kaiser Permanente	UHA	UnitedHealthcare
Medigap <sup>10</sup>	Cigna	Humana	Transamerica Life	UnitedHealthcare	USAA
Medicare Advantage <sup>11</sup>	HMSA	Humana	Kaiser Permanente	UnitedHealthcare	WellCare
Medicaid <sup>12</sup>	AlohaCare	HMSA	Kaiser Permanente	UnitedHealthcare	WellCare

### State Premium Tax Collected<sup>13J</sup>

\$170,118,000

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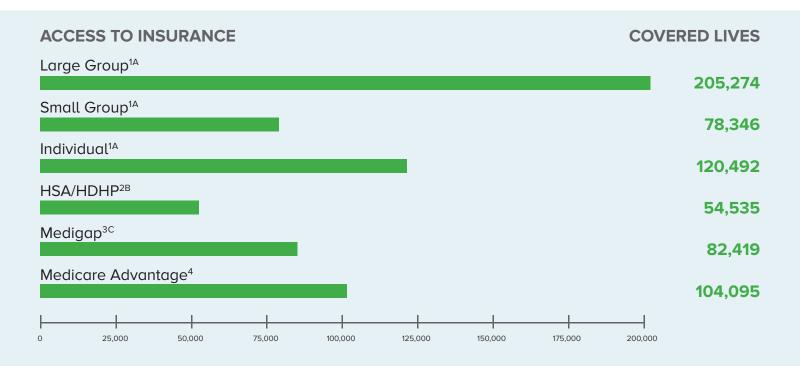
#### J. State Premium Tax Collected

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## **Idaho**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Idaho

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 2,272

Insurance-Related Employees<sup>7</sup> 3,402

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$152,743,000

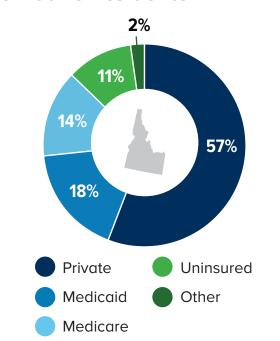
Insurance-Related Employees<sup>7F</sup> \$163,653,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$67,228

Insurance-Related Employees<sup>7F</sup> \$48,105

## Health Insurance Coverage of Idaho Residents<sup>8G</sup>



State Premium Tax Collected <sup>13J</sup> \$91,985,000					
Medicare Advantage <sup>11</sup>	Blue Cross of Idaho	PacificSource	Regence BlueShield	SelectHealth	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Blue Cross of Idaho	Mutual Of Omaha	Transamerica Life	UnitedHealthcare
Commercial <sup>91</sup>	Blue Cross of Idaho	Mountain Health CO-OP	PacificSource	Regence BlueShield	SelectHealth

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#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

#### E. Number of Direct Jobs, Payroll, and Average Wages

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

The U.S. Census Bureau was NOT able to supply data on NAIC code 524292 (Third Party Administration of Insurance and Pension Funds), for the following states: North Dakota.

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

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Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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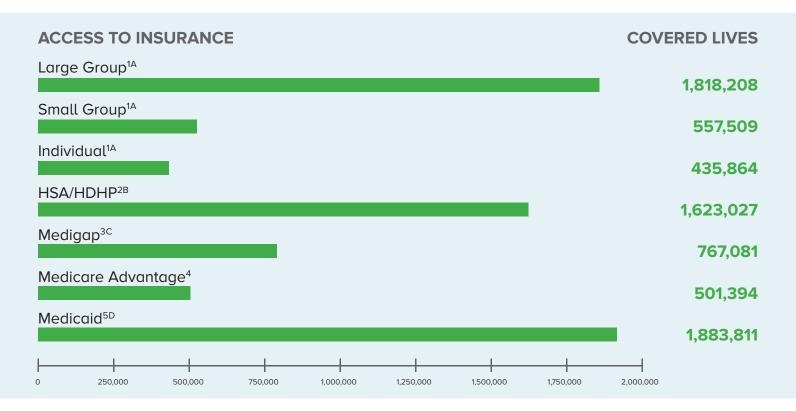
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## Illinois

### HEALTH INSURANCE BY THE NUMBERS



### **Health Insurance Employment** in Illinois

#### **EMPLOYEES**

23,524 Health Plan Employees<sup>6</sup> 81.376

Insurance-Related Employees<sup>7</sup>

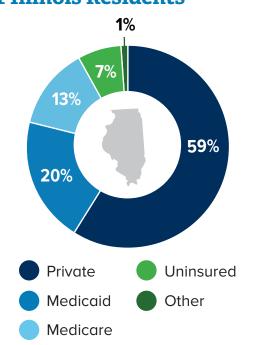
#### **PAYROLL**

\$2,043,341,000 Health Plan Employees<sup>6E</sup> \$4,005,849,000 Insurance-Related Employees<sup>7F</sup>

#### **AVERAGE WAGE**

\$86,862 Health Plan Employees<sup>6E</sup> \$49,226 Insurance-Related Employees<sup>7F</sup>

### **Health Insurance Coverage** of Illinois Residents8G



Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of Illinois (HCSC)	Health Alliance Medical Plans	Humana	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Country Life	Health Care Service Corporation (HCSC)	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Health Alliance Medical Plans	Health Care Service Corporation (HCSC)	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	Aetna	Centene	CountyCare Health Plan	Health Care Service Corporation (HCSC)	Meridian Health (WellCare)

### State Premium Tax Collected<sup>13J</sup>

\$418,582,000

#### **Sources**

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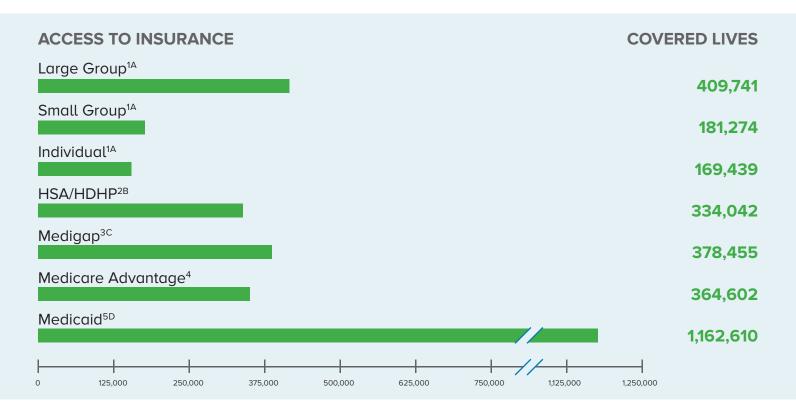
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Indiana**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Indiana

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 10,028
Insurance-Related Employees<sup>7</sup> 18,894

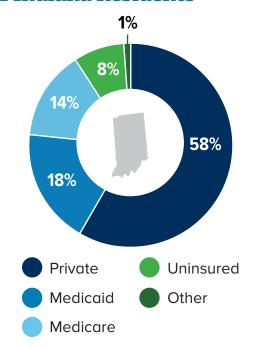
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$817,979,000
Insurance-Related Employees<sup>7F</sup> \$1,067,740,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$81,570
Insurance-Related Employees<sup>7F</sup> \$56,512

## Health Insurance Coverage of Indiana Residents<sup>8G</sup>



Commercial <sup>91</sup>	Anthem	CareSource	Centene	Indiana University Health Plans	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Anthem	Cigna	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Blue Cross Blue Shield of Michigan	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	Anthem	CareSource		Centene	MDwise

### State Premium Tax Collected<sup>13J</sup>

\$235,171,000

#### Sources

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#### **Notes**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### G. Health Insurance Coverage-Private

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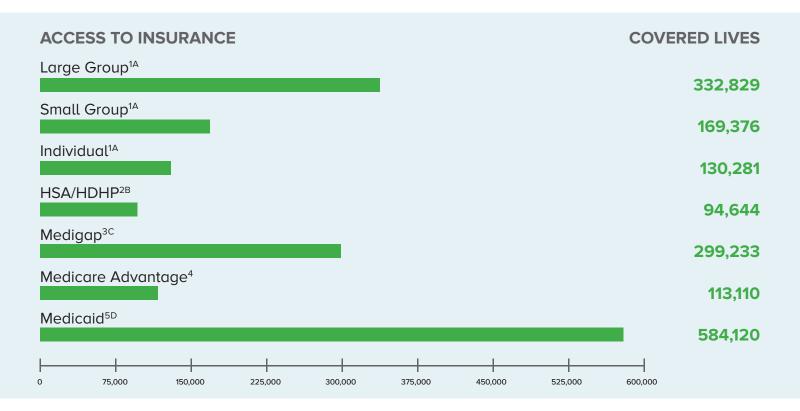
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Iowa**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Iowa

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,579

Insurance-Related Employees<sup>7</sup> 13,337

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$280,638,000

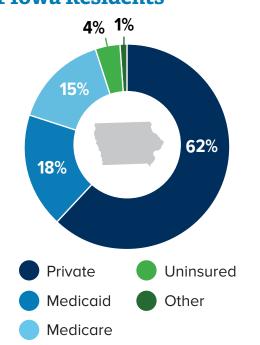
Insurance-Related Employees<sup>7F</sup> \$762,299,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$78,412

Insurance-Related Employees<sup>7F</sup> \$57,157

## Health Insurance Coverage of Iowa Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Medica	Medical Associates Health Plans	UnitedHealthcare	Wellmark Blue Cross and Blue Shield
Medigap <sup>10</sup>	Aetna	American Republic	Mutual Of Omaha	UnitedHealthcare	Wellmark Blue Cross and Blue Shield
Medicare Advantage <sup>11</sup>	Aetna	Health Alliance Medical Plans	HealthPartners UnityPoint Health	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	Anthem		UnitedHealthcare		

### State Premium Tax Collected<sup>13J</sup>

\$113,469,000

#### Sources

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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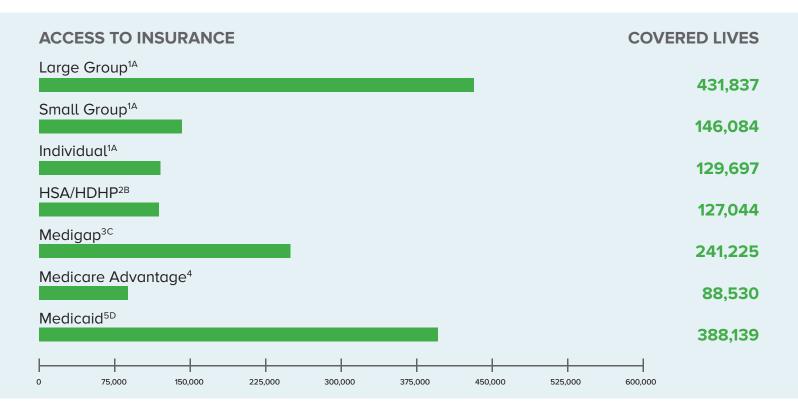
#### J. State Premium Tax Collected

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## **Kansas**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Kansas

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,724

Insurance-Related Employees<sup>7</sup> 13,323

#### **PAYROLL**

Health Plan Employees $^{6E}$  \$271,082,000

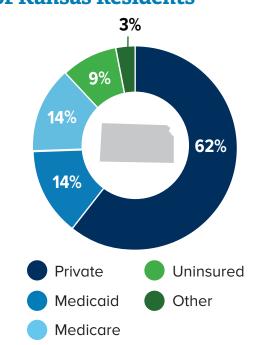
Insurance-Related Employees<sup>7F</sup> \$837,329,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$72,793

Insurance-Related Employees<sup>7F</sup> \$62,848

## Health Insurance Coverage of Kansas Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of Kansas	Blue Cross and Blue Shield of Kansas City	Humana	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Kansas	Cigna	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Blue Cross and Blue Shield of Kansas City	Highmark	Humana	UnitedHealthcare
Medicaid <sup>12</sup> Anthem			Centene	Unite	dHealthcare
State Dro	mium Tay Co	\$210	1420 000		

## State Premium Tax Collected<sup>13.</sup>

\$310,420,000

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## H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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For Medicaid health plan enrollment, all data is as of December 2017, except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

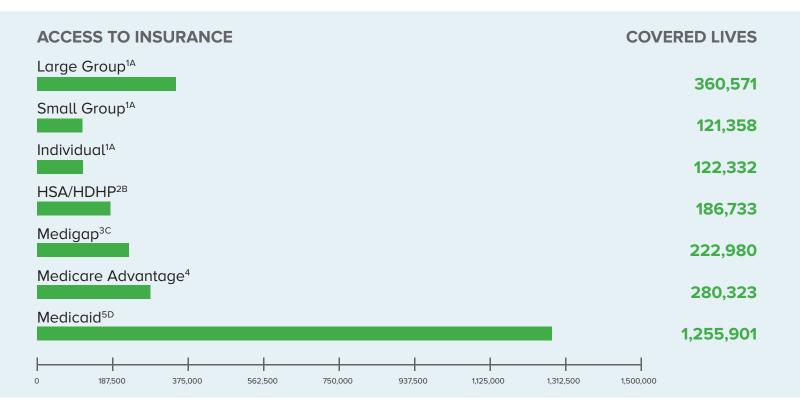
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Kentucky

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Kentucky

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 14,573

Insurance-Related Employees<sup>7</sup> 13,700

## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,223,743,000

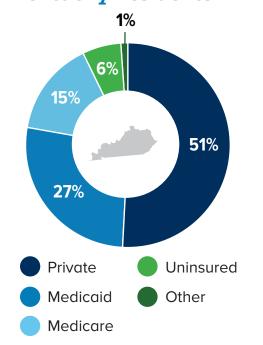
Insurance-Related Employees<sup>7F</sup> \$809,731,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$83,973

Insurance-Related Employees<sup>7F</sup> \$59,104

# Health Insurance Coverage of Kentucky Residents<sup>8G</sup>



Advantage <sup>11</sup> Medicaid <sup>12</sup>	Aetna Aetna	Anthem	Humana Humana	UnitedHealthcare Passport	WellCare WellCare
Medigap <sup>10</sup> Medicare	Aetna	Anthem	Cigna	Mutual Of Omaha	UnitedHealthcare
Commercial <sup>91</sup>	Anthem	Baptist Health Plan (dissolved Dec. 1 2018)	CareSource	Humana	UnitedHealthcare

## **Sources**

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## **Notes**

### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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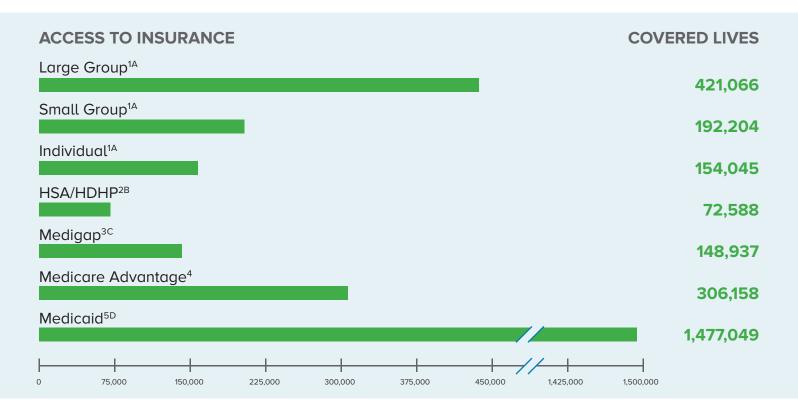
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Louisiana

## HEALTH INSURANCE BY THE NUMBERS



## **Health Insurance Employment** in Louisiana

## **EMPLOYEES**

6.278 Health Plan Employees<sup>6</sup> 13,679

Insurance-Related Employees<sup>7</sup>

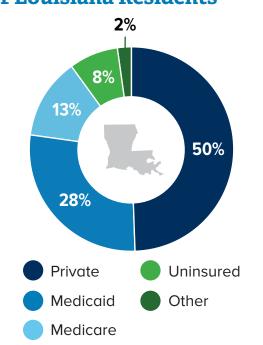
## **PAYROLL**

\$453,867,000 Health Plan Employees<sup>6E</sup> \$913,432,000 Insurance-Related Employees<sup>7F</sup>

## **AVERAGE WAGE**

\$72,295 Health Plan Employees<sup>6E</sup> \$66,776 Insurance-Related Employees<sup>7F</sup>

## **Health Insurance Coverage** of Louisiana Residents8G



State Pre	State Premium Tax Collected <sup>13J</sup>				3.975.000
Medicaid <sup>12</sup>	Aetna	AmeriHealth Caritas	Anthem	Centene	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Humana	Peoples Health	UnitedHealthcare	Vantage Health Plan	WellCare
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Louisiana	Cigna	Mutual Of Omaha	UnitedHealthcare
Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of Louisiana	Humana	UnitedHealthcare	Vantage Health Plan

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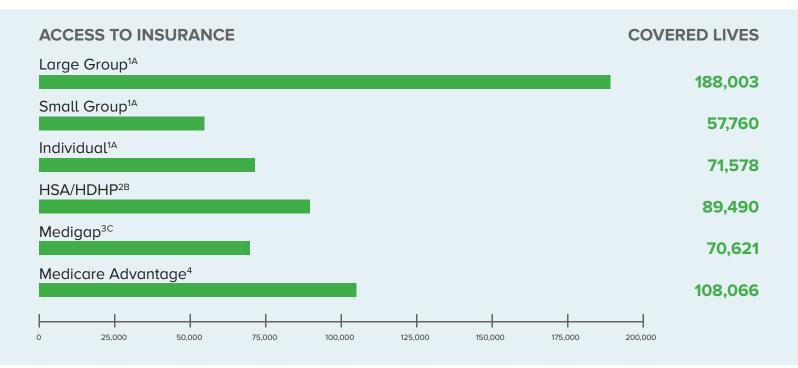
## J. State Premium Tax Collected

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# Maine

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Maine

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 1,745

Insurance-Related Employees<sup>7</sup> 3,628

## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$118,956,000

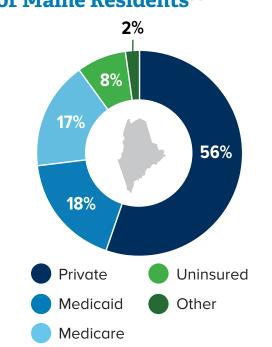
Insurance-Related Employees<sup>7F</sup> \$229,838,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$68,170

Insurance-Related Employees<sup>7F</sup> \$63,351

# Health Insurance Coverage of Maine Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Anthem	Cigna	Community Health Options	Harvard Pilgrim Health Care
Medigap <sup>10</sup>	Anthem	Colonial Penn	Harvard Pilgrim Health Care	Transamerica Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Humana	Martin's Point Health Care	UnitedHealthcare	WellCare

## State Premium Tax Collected<sup>13J</sup>

\$95,943,000

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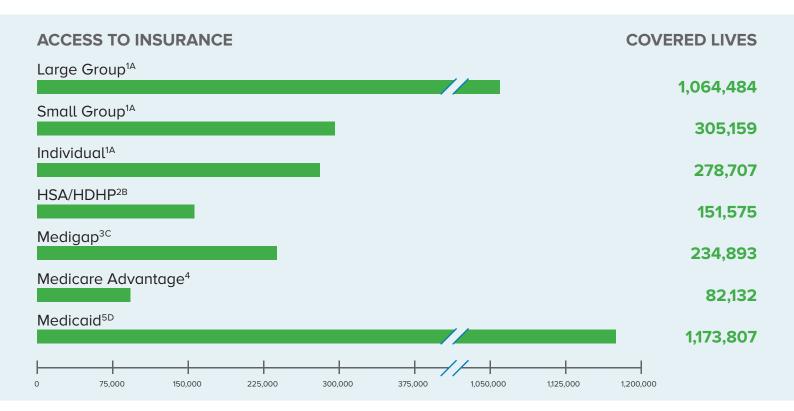
#### J. State Premium Tax Collected

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# Maryland

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Maryland

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 9,070
Insurance-Related Employees<sup>7</sup> 14,389

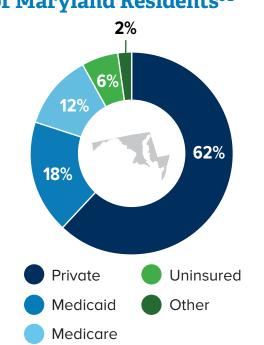
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$755,943,000 Insurance-Related Employees<sup>7F</sup> \$998,428,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$83,345
Insurance-Related Employees<sup>7F</sup> \$69,388

# Health Insurance Coverage of Maryland Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	CareFirst	Cigna	Kaiser Permanente	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	CareFirst	Colonial Penn	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Cigna	Johns Hopkins Healthcare	UnitedHealthcare	University of Maryland Health Advantage
Medicaid <sup>12</sup>	Anthem	Maryland Physicians Care	MedStar Family Choice	Priority Partners	UnitedHealthcare

## State Premium Tax Collected<sup>13J</sup>

\$516,533,000

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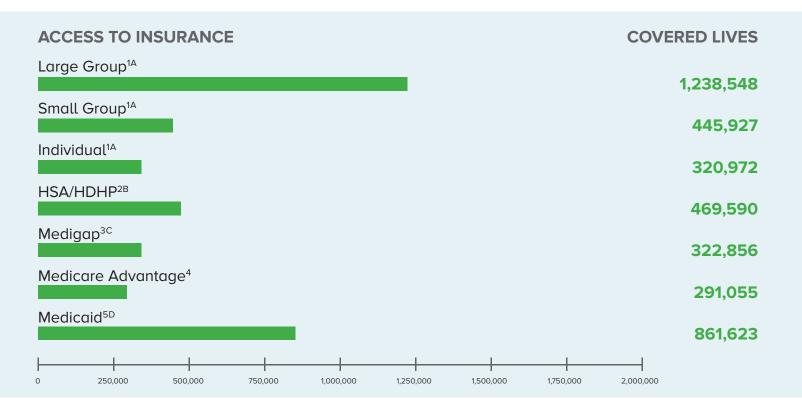
## J. State Premium Tax Collected

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# **Massachusetts**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Massachusetts

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 13,903

Insurance-Related Employees<sup>7</sup> **26,115** 

## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,255,974,000

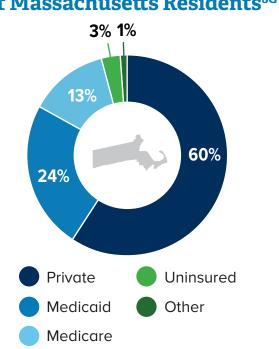
Insurance-Related Employees<sup>7F</sup> \$2,106,825,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$90,338

Insurance-Related Employees<sup>7F</sup> \$80,675

# Health Insurance Coverage of Massachusetts Residents<sup>8G</sup>



Medicare Advantage <sup>11</sup> Blue Cross Blue Shield of Massachusetts  Blue Shield of Massachusetts  Blue Shield of Massachusetts  Blue Cross Blue Shield of Massachusetts  Blue Cross Blue Shield of Massachusetts  Fallon Health Magellan Health Tufts Health Plan UnitedHealthcare	Commercial <sup>91</sup>	AllWays Health Partners	BlueCross BlueShield of Massachusetts	Harvard Pilgrim Health Care	Health New England	Tufts Health Plan
Medicaid  Blue Shield of Massachusetts  Fallon Health Magellan Health Tufts Health Plan UnitedHealthcare  Medicaid  AllWays Health BMC HealthNet Fallon Health Health New Tufts Health Plan	Medigap <sup>10</sup>	BlueShield of	•	Humana	Tufts Health Plan	UnitedHealthcare
VIACICALA TO THE PLANT P		Blue Shield of	Fallon Health	Magellan Health	Tufts Health Plan	UnitedHealthcare
	Medicaid <sup>12</sup>	· ·		Fallon Health		Tufts Health Plan

## State Premium Tax Collected<sup>13J</sup>

\$397,519,000

## **Sources**

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## Notes

### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

## E. Number of Direct Jobs, Payroll, and Average Wages

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

## H. Top 5 Largest Health Plans by Number of Covered Lives

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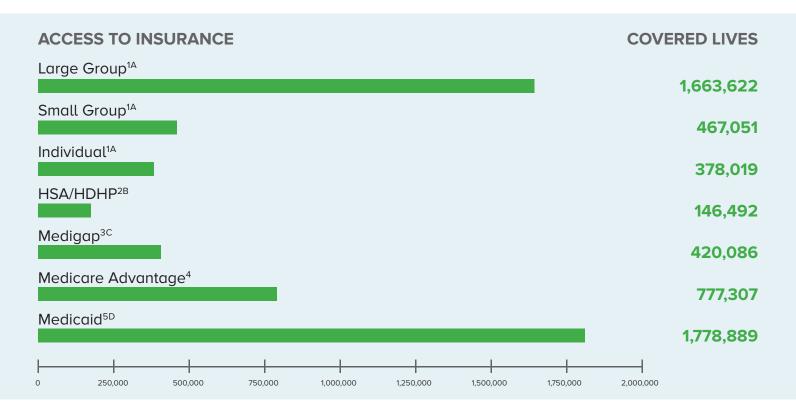
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Michigan

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Michigan

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 14,482
Insurance-Related Employees<sup>7</sup> 31,329

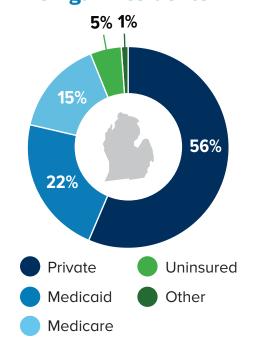
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,190,438,000 Insurance-Related Employees<sup>7F</sup> \$1,770,840,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$82,201
Insurance-Related Employees<sup>7F</sup> \$56,524

# Health Insurance Coverage of Michigan Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of Michigan	Health Alliance Plan (HAP)	Physicians Health Plan	Priority Health	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Michigan	Mutual Of Omaha	Priority Health	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Blue Cross and Blue Shield of Michigan	Health Alliance Plan (HAP)	Humana	Priority Health	UnitedHealthcare
Medicaid <sup>12</sup>	Blue Cross and Blue Shield of Michigan	McLaren Health Plan	Meridian Health (WellCare)	Molina Healthcare	UnitedHealthcare

## State Premium Tax Collected<sup>13J</sup>

\$337,254,000

## Sources

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#### **CALIFORNIA**

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#### C. Access to Insurance – Medigap Covered Lives

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### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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## H. Top 5 Largest Health Plans by Number of Covered Lives

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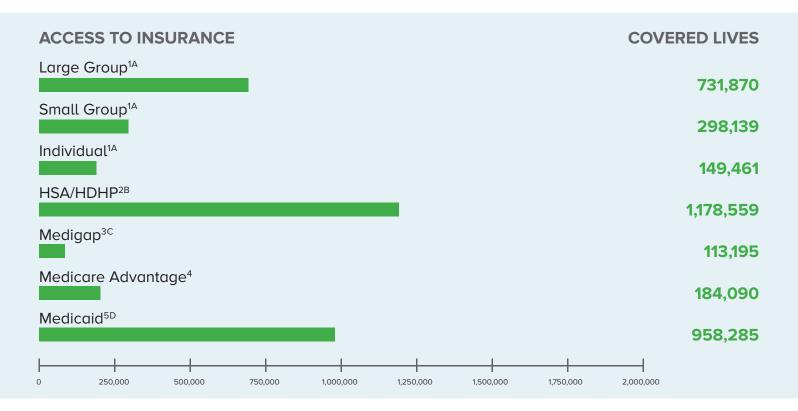
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# **Minnesota**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Minnesota

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 27,695

Insurance-Related Employees<sup>7</sup> 23,723

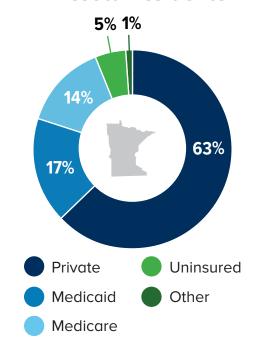
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$2,972,680,000 Insurance-Related Employees<sup>7F</sup> \$1,674,036,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$107,336
Insurance-Related Employees<sup>7F</sup> \$70,566

# Health Insurance Coverage of Minnesota Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of Minnesota	HealthPartners	Medica	PreferredOne	UCare
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Minnesota	Mutual Of Omaha	State Farm	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Blue Cross and Blue Shield of Minnesota	HealthPartners	Humana	Medica	UCare
Medicaid <sup>12</sup>	Blue Cross and Blue Shield of Minnesota	HealthPartners	PrimeWest	South Country Health Alliance	UCare

## State Premium Tax Collected<sup>13J</sup>

\$486,403,000

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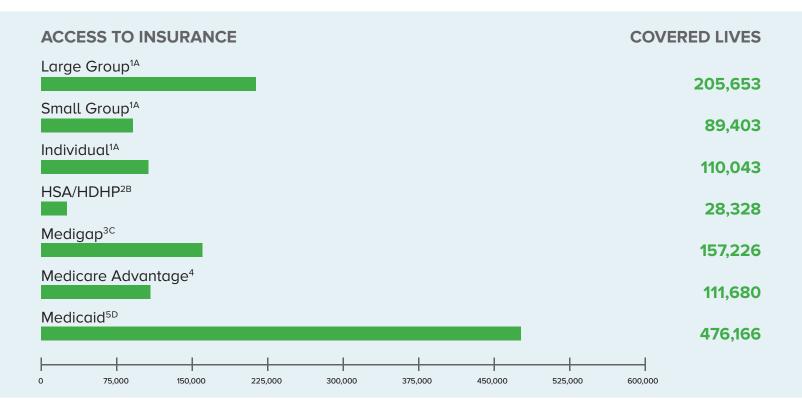
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Mississippi

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Mississippi

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 2,991
Insurance-Related Employees<sup>7</sup> 5,375

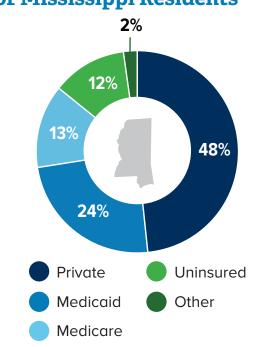
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$94,105,000 Insurance-Related Employees<sup>7F</sup> \$287,130,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$31,463 Insurance-Related Employees<sup>7F</sup> \$53,420

# Health Insurance Coverage of Mississippi Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of Mississippi	Centene	Cigna	Humana	UnitedHealthcare	
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Mississippi	Mutual Of Omaha	New Era Life	UnitedHealthcare	
Medicare Advantage <sup>11</sup>	Aetna	Cigna	Humana	UnitedHealthcare	WellCare	
Medicaid <sup>12</sup>		Centene		UnitedHealthcare		

## State Premium Tax Collected<sup>13J</sup>

\$327,778,000

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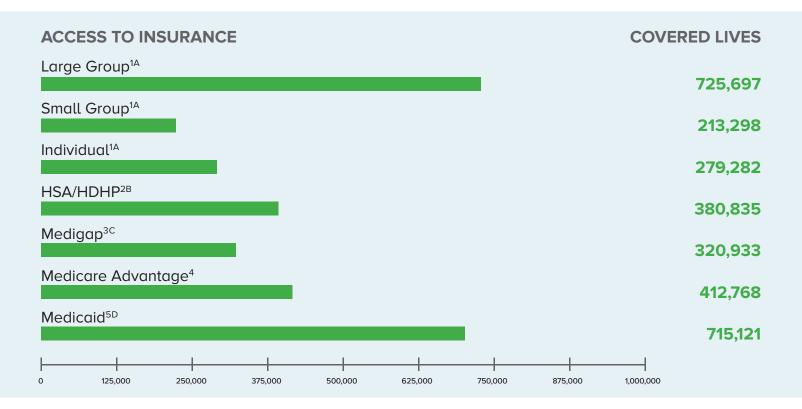
## J. State Premium Tax Collected

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# **Missouri**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Missouri

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 12,221
Insurance-Related Employees<sup>7</sup> 19,162

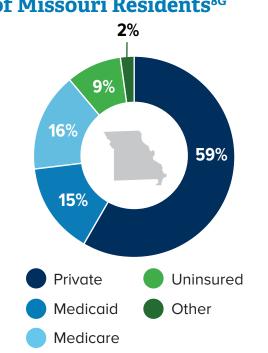
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$797,901,000
Insurance-Related Employees<sup>7F</sup> \$1,110,041,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$65,289
Insurance-Related Employees<sup>7F</sup> \$57,929

# Health Insurance Coverage of Missouri Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Anthem	Blue Cross and Blue Shield of Kansas City	Cigna	UnitedHealthcare
Medigap <sup>10</sup>	Anthem	Blue Cross and Blue Shield of Kansas City	Mutual Of Omaha	Transamerica Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Essence	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	Aetna	Center	ne United	dHealthcare	WellCare

## State Premium Tax Collected<sup>13J</sup>

\$432,560,000

## Sources

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## **Notes**

### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

Large group covered lives were calculated as domestic comprehensive health coverage policies issued to large group employers as of 12/31/17. This includes Federal Employees Health Benefit Plan, TRICARE, and similar insured state and local fully insured programs, but does not include the self-funded coverage.

Small group covered lives were calculated as domestic comprehensive health coverage policies that were issued to small groups as of 12/31/17. AHIP used NAIC's definition of a "small group plan," which is defined as a health plan offered in the small group market as such term is defined in the state law. Small group definitions may vary across states.

Individual covered lives were calculated as comprehensive health coverage policies that were issued to an individual covering the individual and/or their dependents in the United States' individual market as of 12/31/17. Group conversion policies are also included, as defined in NAIC Group Insurance Mandatory Conversion Privilege Model Act #105. Available at: <a href="http://www.naic.org/store/free/MDL-105.pdf">http://www.naic.org/store/free/MDL-105.pdf</a> (accessed on April 24, 2010).

#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

## D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

## E. Number of Direct Jobs, Payroll, and Average Wages

The U.S. Census Bureau did NOT supply data on direct jobs in health insurance for NAIC code 524114 (Direct Health and Medical Insurance Carriers) for the following states: North Dakota. The U.S. Census Bureau could only provide direct jobs data for NAIC 621491 (HMO medical centers) for the following states: California, Florida, Georgia, Louisiana, Michigan, Minnesota, Nebraska, New Mexico, New York, and Ohio.

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

## H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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For Medicaid health plan enrollment, all data is as of December 2017, except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

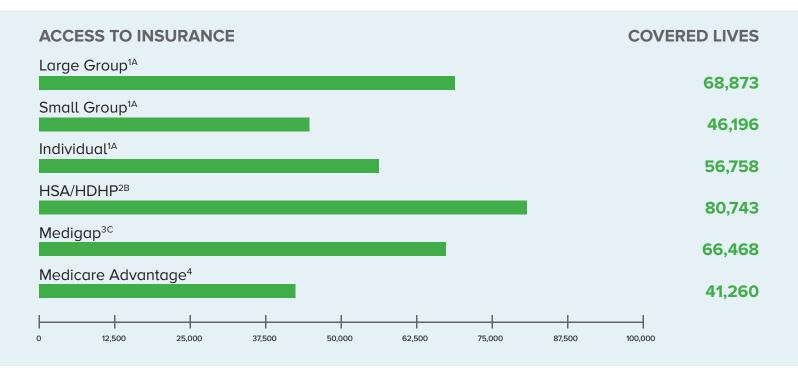
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# **Montana**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Montana

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 727

Insurance-Related Employees<sup>7</sup> **4,171** 

## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$56,231,000

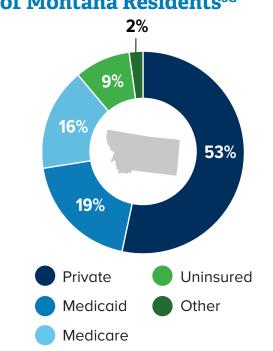
Insurance-Related Employees<sup>7F</sup> \$209,590,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$77,347

Insurance-Related Employees<sup>7F</sup> \$50,249

# Health Insurance Coverage of Montana Residents<sup>8G</sup>



Commercial <sup>91</sup>	BlueCross BlueShield of Montana (HCSC)	Cigna	Montana Health CO-OP	PacificSource	Timber Products Manufacturers Trust
Medigap <sup>10</sup>	Health Care Service Corporation (HCSC)	Humana	Mutual Of Omaha	Sterling Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Health Care Service Corporation (HCSC)	Humana	PacificSource	UnitedHealthcare

## State Premium Tax Collected 13J

\$108,383,000

## Sources

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## **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### CALIFORNIA

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## B. Access to Insurance – HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance - Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

## D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

## E. Number of Direct Jobs, Payroll, and Average Wages

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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The U.S. Census Bureau was NOT able to supply data on NAIC 524130 (Reinsurance Carriers) for the following states: Arkansas, Delaware, District of Columbia, Hawaii, Idaho, Indiana, Iowa, Kentucky, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Mexico, Oklahoma, Oregon, South Carolina, Utah, and Vermont.

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## G. Health Insurance Coverage-Private

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## H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

## I. Top 5 Largest Health Plans by Number of Covered Lives

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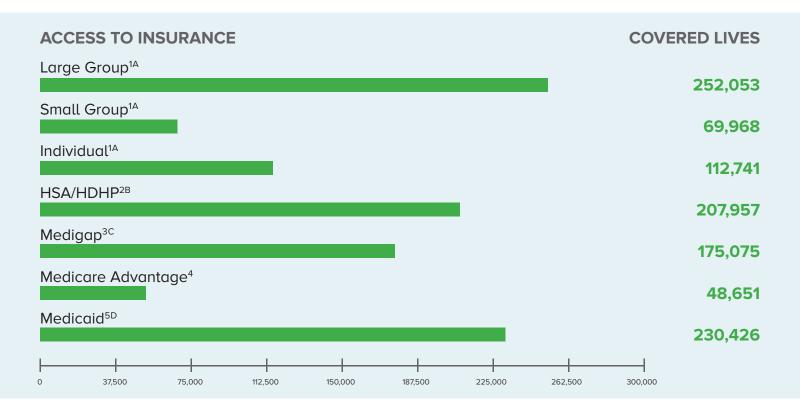
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# **Nebraska**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Nebraska

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 6,608
Insurance-Related Employees<sup>7</sup> 6,955

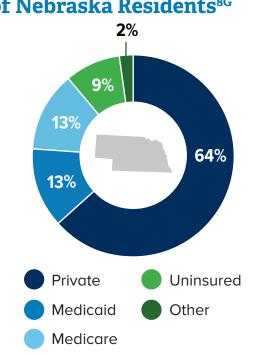
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$496,878,000 Insurance-Related Employees<sup>7F</sup> \$389,439,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$75,193
Insurance-Related Employees<sup>7F</sup> \$55,994

# Health Insurance Coverage of Nebraska Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of Nebraska	Cigna	Medica	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Nebraska	Mutual Of Omaha	Physicians Mutual	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Blue Cross and Blue Shield of Nebraska	Highmark	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	Centene		UnitedHealthcare	V	VellCare

## State Premium Tax Collected<sup>13J</sup>

\$54,350,000

## Sources

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## **Notes**

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

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### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

## H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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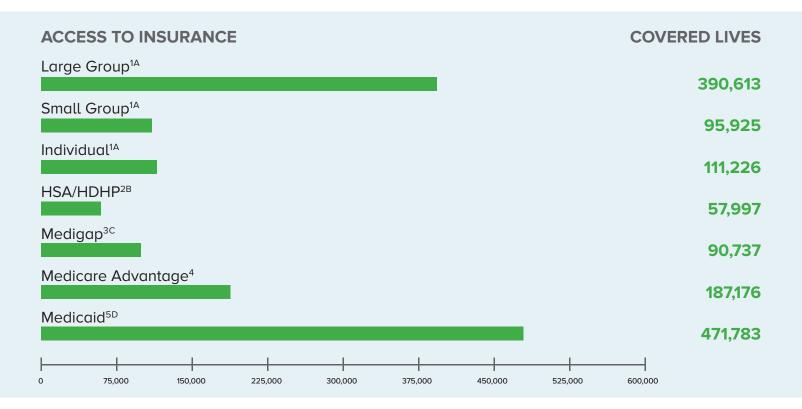
## J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# **Nevada**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Nevada

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 4,525
Insurance-Related Employees<sup>7</sup> 5,549

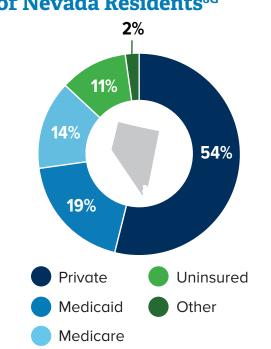
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$300,170,000 Insurance-Related Employees<sup>7F</sup> \$285,401,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$66,336
Insurance-Related Employees<sup>7F</sup> \$51,433

# Health Insurance Coverage of Nevada Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Anthem	Hometown Health Plan	Prominence Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Anthem	Cigna	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Hometown Health Plan	Humana	UnitedHealthcare
Medicaid <sup>12</sup>	Anthem		UnitedHealthcare		

## State Premium Tax Collected<sup>13J</sup>

\$359,741,000

## Sources

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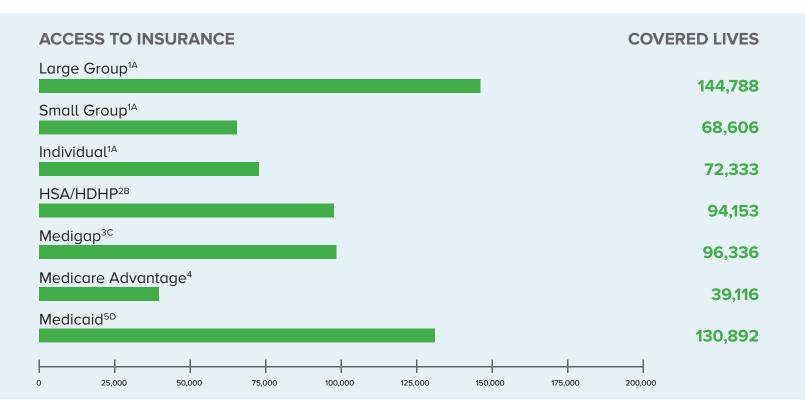
## J. State Premium Tax Collected

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# **New Hampshire**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in New Hampshire

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 1,987
Insurance-Related Employees<sup>7</sup> 3,918

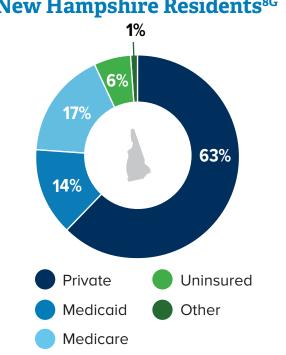
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$159,509,000 Insurance-Related Employees<sup>7F</sup> \$301,049,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$80,276
Insurance-Related Employees<sup>7F</sup> \$76,837

# Health Insurance Coverage of New Hampshire Residents<sup>8G</sup>



Commercial <sup>91</sup>	Anthem	Centene	Cigna	Harvard Pilgrim Health Care	Tufts Health Plan
Medigap <sup>10</sup>	Aetna	Anthem	Colonial Penn	Harvard Pilgrim Health Care	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Anthem	Harvard Pilgrim Health Care	Humana	Martin's Point Health Care	UnitedHealthcare
Medicaid <sup>12</sup>	Well Sense Health Plan (Boston Medical Center)		Centene		

## State Premium Tax Collected<sup>13J</sup>

\$108,013,000

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## **Notes**

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### G. Health Insurance Coverage-Private

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## H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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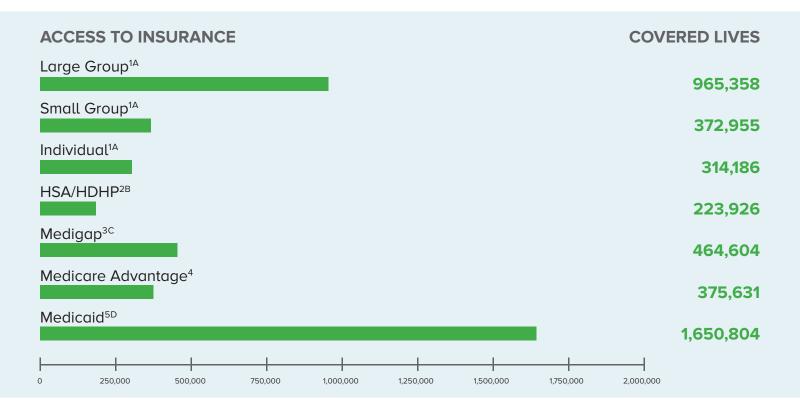
## J. State Premium Tax Collected

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# **New Jersey**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in New Jersey

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 10,689
Insurance-Related Employees<sup>7</sup> 26,335

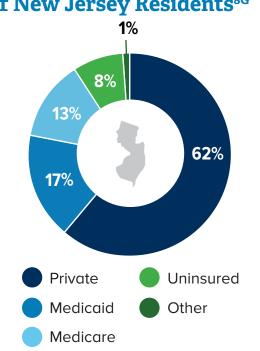
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$986,515,000
Insurance-Related Employees<sup>7F</sup> \$2,364,876,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$92,293
Insurance-Related Employees<sup>7F</sup> \$89,800

# Health Insurance Coverage of New Jersey Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	AmeriHealth	Cigna	Horizon Blue Cross and Blue Shield of New Jersey	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Colonial Penn	Horizon Blue Cross and Blue Shield of New Jersey	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Clover Health	Horizon Blue Cross and Blue Shield of New Jersey	UnitedHealthcare
Medicaid <sup>12</sup>	Aetna	Anthem	Horizon Blue Cross and Blue Shield of New Jersey	UnitedHealthcare	WellCare
State Premium Tax Collected <sup>13J</sup> \$579,642,000					

## **Sources**

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## **Notes**

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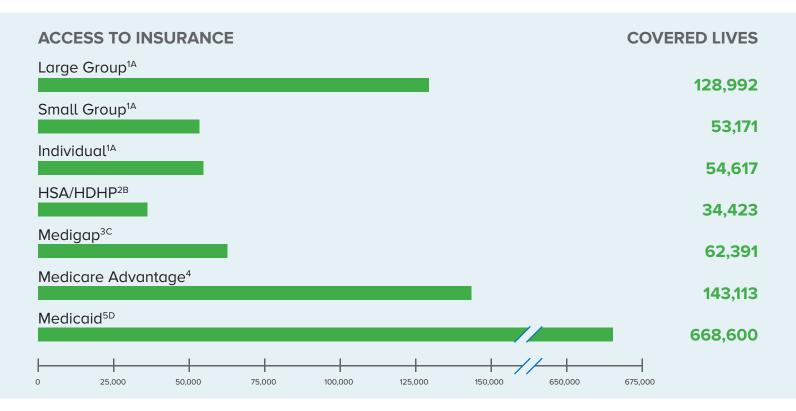
## J. State Premium Tax Collected

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# **New Mexico**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in New Mexico

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 4,769
Insurance-Related Employees<sup>7</sup> 3,501

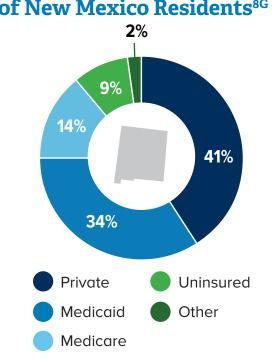
## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$241,153,000 Insurance-Related Employees<sup>7F</sup> \$161,504,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$50,567 Insurance-Related Employees<sup>7F</sup> \$46,131

# Health Insurance Coverage of New Mexico Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of New Mexico (HCSC)	Molina I Healthcare	New Mexico Health Connections	Presbyterian Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Cigna S	Health Care Service Corporation (HCSC)	Humana	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Health Care Service Corporation (HCSC)	Humana	Molina Healthcare	Presbyterian Health Plan	UnitedHealthcare
Medicaid <sup>12</sup>	Health Care Service Corporation (HCSC			esbyterian ealth Plan	UnitedHealthcare

## State Premium Tax Collected<sup>13J</sup>

\$163,453,000

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## Notes

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#### **CALIFORNIA**

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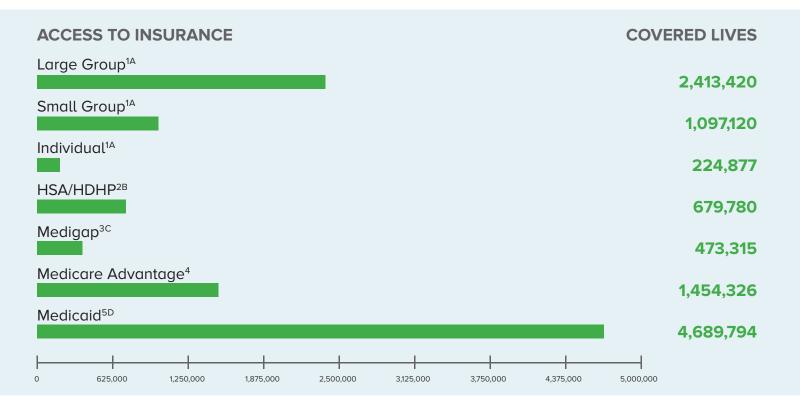
## J. State Premium Tax Collected

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# **New York**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in New York

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 36,983

Insurance-Related Employees<sup>7</sup> **61,106** 

## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$2,974,058,000

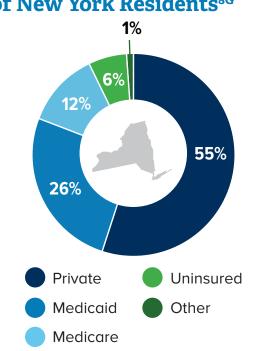
Insurance-Related Employees<sup>7F</sup> \$5,936,270,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$80,417

Insurance-Related Employees<sup>7F</sup> \$97,147

# Health Insurance Coverage of New York Residents<sup>8G</sup>



Commercial <sup>91</sup> Aetna Anthem EmblemHealth BlueCross BlueShield  Medigap <sup>10</sup> Anthem Excellus BlueCross BlueShield  Medicare Advantage <sup>11</sup> Aetna EmblemHealth BlueCross BlueCross BlueShield  Excellus Humana UnitedHealthcare BlueCross BlueShield  Medicare Advantage <sup>11</sup> Aetna EmblemHealth BlueCross BlueCross BlueShield  Medicaid <sup>12</sup> Anthem Healthfirst MetroPlus New York State Catholic Heath Plan  UnitedHealthcare	State Pre	mium Tax C	\$1,38	1,080,000		
Commercial Aetna Anthem EmblemHealth BlueCross BlueShield  Medigap Anthem Excellus BlueCross BlueShield  Medicare Advantage Advantage Advantage III  Aetna EmblemHealth BlueCross BlueCross BlueCross BlueCross BlueCross BlueCross BlueCross BlueCross Healthfirst UnitedHealthcare	Medicaid <sup>12</sup>	Anthem	Healthfirst	MetroPlus	Catholic Heath	UnitedHealthcare
Commercial <sup>91</sup> Aetna Anthem EmblemHealth BlueCross UnitedHealthcare BlueShield  Excellus BlueCross Globe Life Humana UnitedHealthcare		Aetna	EmblemHealth	BlueCross	Healthfirst	UnitedHealthcare
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	Commercial <sup>91</sup>	Aetna	Anthem	EmblemHealth	BlueCross	UnitedHealthcare

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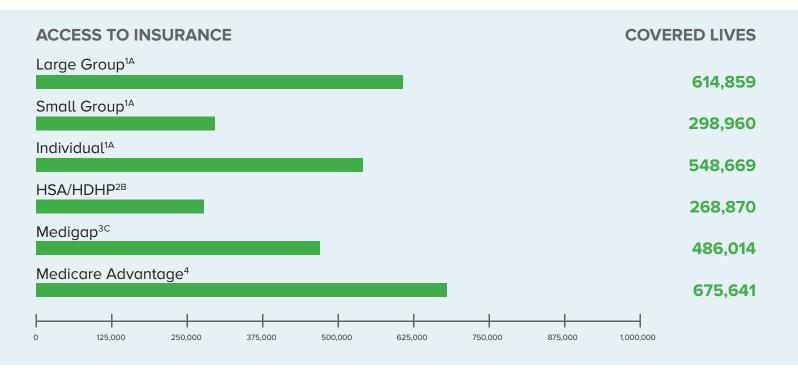
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# **North Carolina**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in North Carolina

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 12,443

Insurance-Related Employees<sup>7</sup> 20,256

## **PAYROLL**

Health Plan Employees<sup>6E</sup> \$861,668,000

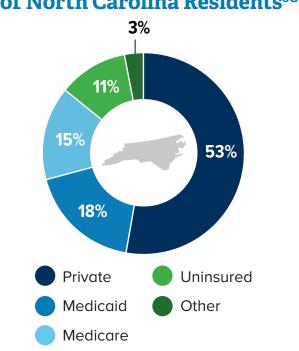
Insurance-Related Employees<sup>7F</sup> \$1,211,947,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$69,249

Insurance-Related Employees<sup>7F</sup> \$59,832

# Health Insurance Coverage of North Carolina Residents<sup>8G</sup>



Commercial Aetna BlueShield of North Carolina Cigna FirstCarolinaCare UnitedHealthcare  Medigap 10 Aetna BlueCross BlueShield of North Carolina Cigna Mutual Of Omaha UnitedHealthcare  Medicare Advantage 11 Aetna BlueCross	State Pre	mium Tax C	\$51	7095 000		
Commercial <sup>91</sup> Aetna BlueShield of North Carolina  BlueCross BlueCross BlueShield of Cigna FirstCarolinaCare UnitedHealthcare  Medigap <sup>10</sup> Aetna BlueShield of Cigna Mutual Of Omaha UnitedHealthcare		Aetna	BlueShield of	Care N' Care	Humana	UnitedHealthcare
Commercial <sup>91</sup> Aetna BlueShield of Cigna FirstCarolinaCare UnitedHealthcare	Medigap <sup>10</sup>	Aetna	BlueShield of	Cigna	Mutual Of Omaha	UnitedHealthcare
RlugCross	Commercial <sup>91</sup>	Aetna		Cigna	FirstCarolinaCare	UnitedHealthcare

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#### CALIFORNIA

Most of the California health insurance plans report their enrollment statistics not to NAIC, but to state agencies. We report California statistics for large group, small group, and individual covered lives using combined data from the NAIC and the California Department of Managed Health Care. For large groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 51 or more workers. For small groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 50 or fewer workers.

## B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

## D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

## E. Number of Direct Jobs, Payroll, and Average Wages

The U.S. Census Bureau did NOT supply data on direct jobs in health insurance for NAIC code 524114 (Direct Health and Medical Insurance Carriers) for the following states: North Dakota. The U.S. Census Bureau could only provide direct jobs data for NAIC 621491 (HMO medical centers) for the following states: California, Florida, Georgia, Louisiana, Michigan, Minnesota, Nebraska, New Mexico, New York, and Ohio.

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

The U.S. Census Bureau was NOT able to supply data on NAIC code 524292 (Third Party Administration of Insurance and Pension Funds), for the following states: North Dakota.

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## G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

## H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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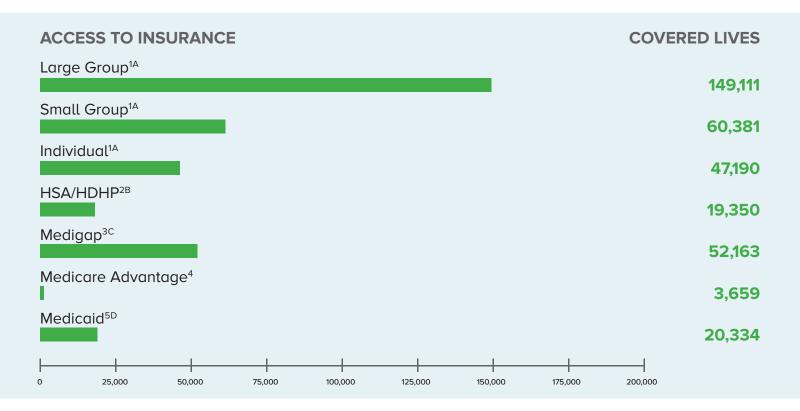
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# **North Dakota**

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in North Dakota

## **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,759

Insurance-Related Employees<sup>7</sup> **2,156** 

## **PAYROLL**

Health Plan Employees<sup>6E</sup> Not Reported

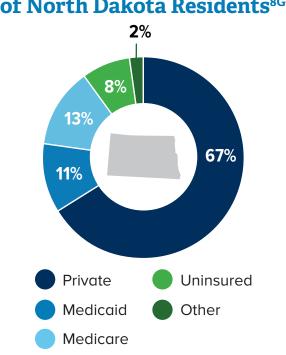
Insurance-Related Employees<sup>7F</sup> \$114,720,000

## **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> Not Reported

Insurance-Related Employees<sup>7F</sup> \$53,210

# Health Insurance Coverage of North Dakota Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of North Dakota	Medica	Sanford Health Plan	US Life
Medigap <sup>10</sup>	Aetna	American Republic	Blue Cross and Blue Shield of North Dakota	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Great Plains Medicare Advantage	Health Care Service Corporation (HCSC)	Humana	UnitedHealthcare
Medicaid <sup>12</sup>			Sanford Health Plan		

### State Premium Tax Collected<sup>13J</sup>

\$63,558,000

#### **Sources**

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#### Notes

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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Small group covered lives were calculated as domestic comprehensive health coverage policies that were issued to small groups as of 12/31/17. AHIP used NAIC's definition of a "small group plan," which is defined as a health plan offered in the small group market as such term is defined in the state law. Small group definitions may vary across states.

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#### D. Access to Insurance – Medicaid Covered Lives

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

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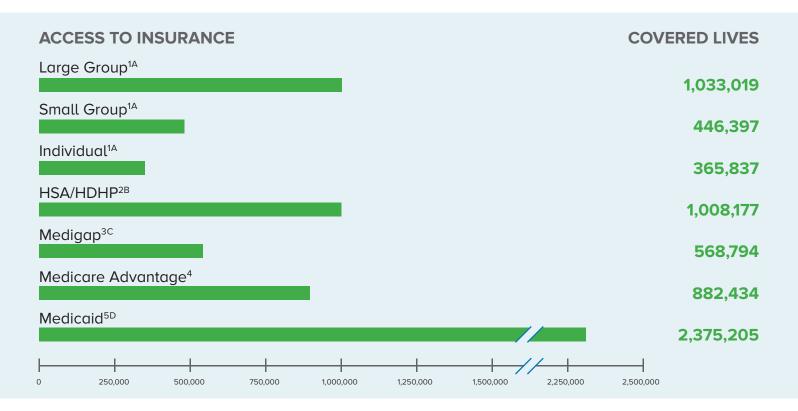
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## Ohio

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Ohio

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 22,453
Insurance-Related Employees<sup>7</sup> 33,400

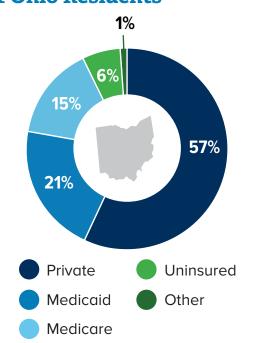
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,587,857,000
Insurance-Related Employees<sup>7F</sup> \$1,922,936,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$70,719
Insurance-Related Employees<sup>7F</sup> \$57,573

## Health Insurance Coverage of Ohio Residents<sup>8G</sup>



State Dre	mium Tax Co	\$629	9.684.000		
Medicaid <sup>12</sup>	CareSource	Centene	Molina Healthcare	ProMedica Health System	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Humana	Mount Carmel Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Community Insurance	Humana	Medical Mutual	Mutual Of Omaha	UnitedHealthcare
Commercial <sup>91</sup>	Aetna	Anthem	Humana	Medical Mutual	UnitedHealthcare

### Sources

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#### **Notes**

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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For Medicaid health plan enrollment, all data is as of December 2017, except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

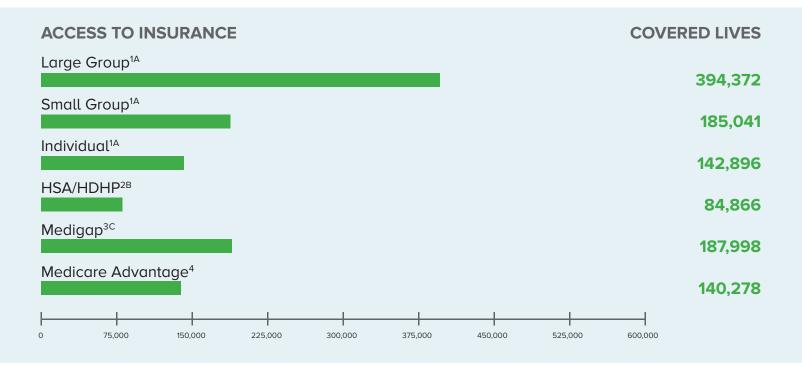
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Oklahoma**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Oklahoma

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,517
Insurance-Related Employees<sup>7</sup> 9,402

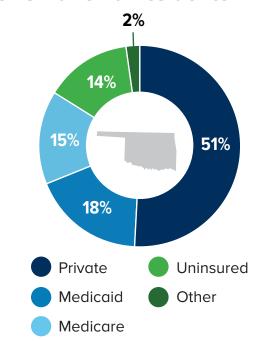
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$268,145,000
Insurance-Related Employees<sup>7F</sup> \$464,740,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$76,243
Insurance-Related Employees<sup>7F</sup> \$49,430

## Health Insurance Coverage of Oklahoma Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of Oklahoma (HCSC)	CommunityCare	GlobalHealth	UnitedHealthcare
Medigap <sup>10</sup>	Cigna	Health Care Service Corporation (HCSC)	Mutual Of Omaha	Physicians Mutual	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	CommunityCare	GlobalHealth	Humana	UnitedHealthcare

### State Premium Tax Collected<sup>13J</sup>

\$304,448,000

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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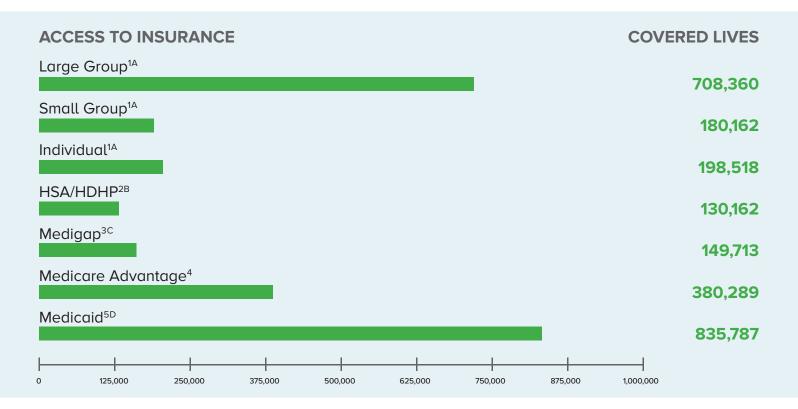
#### J. State Premium Tax Collected

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# Oregon

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Oregon

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 7,187
Insurance-Related Employees<sup>7</sup> 9,458

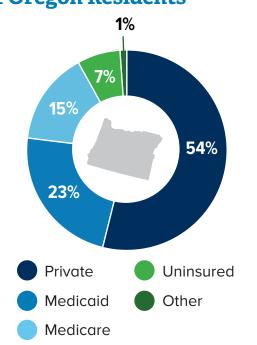
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$497,434,000 Insurance-Related Employees<sup>7F</sup> \$547,768,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$69,213
Insurance-Related Employees<sup>7F</sup> \$57,916

# Health Insurance Coverage of Oregon Residents<sup>8G</sup>



Commercial <sup>91</sup>	Kaiser Permanente	Moda Health	PacificSource	Providence Health Plan	Regence BlueCross BlueShield
Medigap <sup>10</sup>	Individual Assurance Company	Manhattan Life	Mutual Of Omaha	Transamerica Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Centene	Kaiser Permanente	Providence Health Plan	Regence BlueCross BlueShield	UnitedHealthcare
Medicaid <sup>12</sup>	Centene	FamilyCare CCO (closed in 2018)	Health Share of Oregon	PacificSource	Willamette Valley Community Health
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### State Premium Tax Collected<sup>13J</sup>

\$68,481,000

#### Sources

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The U.S. Census Bureau did NOT supply data on direct jobs in health insurance for NAIC code 524114 (Direct Health and Medical Insurance Carriers) for the following states: North Dakota. The U.S. Census Bureau could only provide direct jobs data for NAIC 621491 (HMO medical centers) for the following states: California, Florida, Georgia, Louisiana, Michigan, Minnesota, Nebraska, New Mexico, New York, and Ohio.

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

The U.S. Census Bureau was NOT able to supply data on NAIC code 524292 (Third Party Administration of Insurance and Pension Funds), for the following states: North Dakota.

The U.S. Census Bureau was NOT able to supply data on NAIC 524130 (Reinsurance Carriers) for the following states: Arkansas, Delaware, District of Columbia, Hawaii, Idaho, Indiana, Iowa, Kentucky, Mississippi, Missouri, Nebraska, Nevada, New Hampshire. New Mexico. Oklahoma. Oregon. South Carolina. Utah, and Vermont.

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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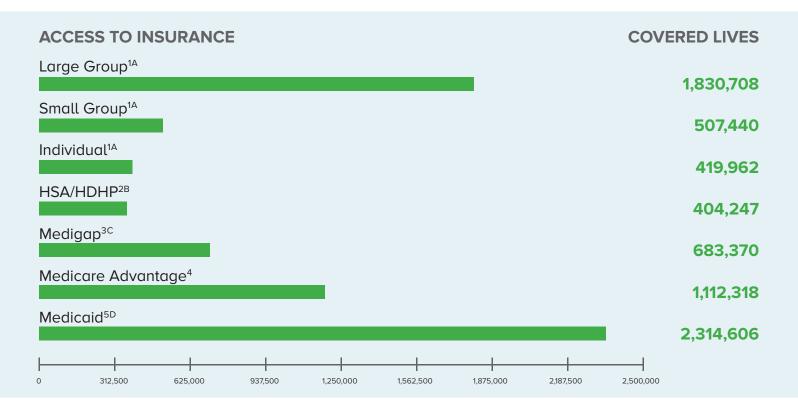
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Pennsylvania

### HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Pennsylvania

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 40,300
Insurance-Related Employees<sup>7</sup> 43,410

#### **PAYROLL**

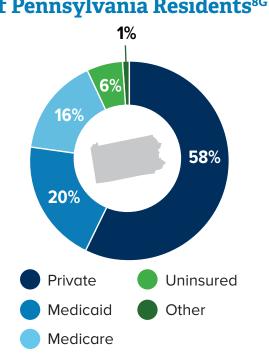
Health Plan Employees $^{6E}$  \$3,079,211,000

Insurance-Related Employees<sup>7F</sup> \$3,049,325,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$76,407 Insurance-Related Employees<sup>7F</sup> \$70,245

# Health Insurance Coverage of Pennsylvania Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Capital BlueCross	Highmark	Independence Blue Cross	UPMC Health Plan
Medigap <sup>10</sup>	Aetna	Capital BlueCross	Highmark	Independence Blue Cross	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Geisinger Health Plan	Highmark	Independence Blue Cross	UPMC Health Plan
Medicaid <sup>12</sup>	AmeriHealth Caritas	Health Partners	Highmark	UnitedHealthcare	UPMC Health Plan

### State Premium Tax Collected<sup>13J</sup>

\$808,250,000

#### Sources

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

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#### C. Access to Insurance – Medigap Covered Lives

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#### D. Access to Insurance – Medicaid Covered Lives

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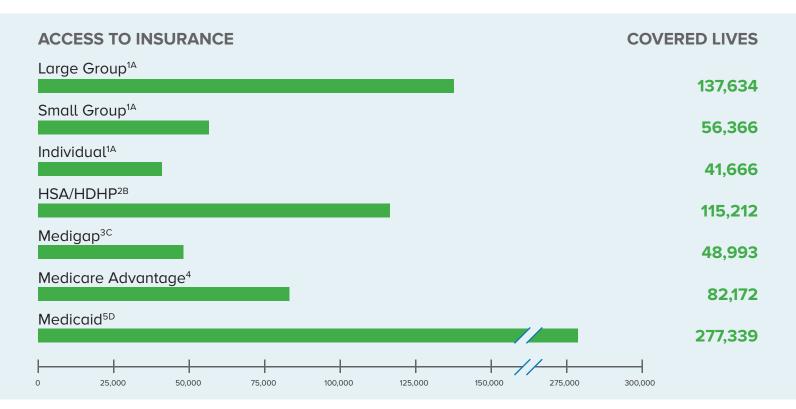
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Rhode Island**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Rhode Island

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 2,256
Insurance-Related Employees<sup>7</sup> 2,934

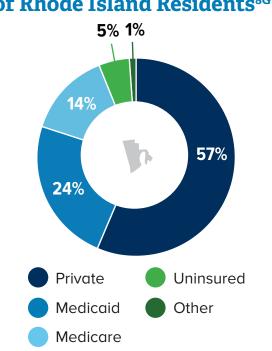
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$176,844,000 Insurance-Related Employees<sup>7F</sup> \$246,718,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$78,388
Insurance-Related Employees<sup>7F</sup> \$84,089

## Health Insurance Coverage of Rhode Island Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross & Blue Shield of Rhode Island	Cigna	Neighborhood Health Plan of Rhode Island	Tufts Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Blue Cross & Blue Shield of Rhode Island	CNO Financial Group	Colonial Penn	Humana	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Blue Cross & Blue Shield of Rhode Island	Magellan Health	UnitedHealthcare
Medicaid <sup>12</sup>	_	Neighborhood Health Plan of Rhode Island		UnitedHealtho	care

\$120,587,000

#### Sources

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#### Notes

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

State Premium Tax Collected<sup>13J</sup>

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

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#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

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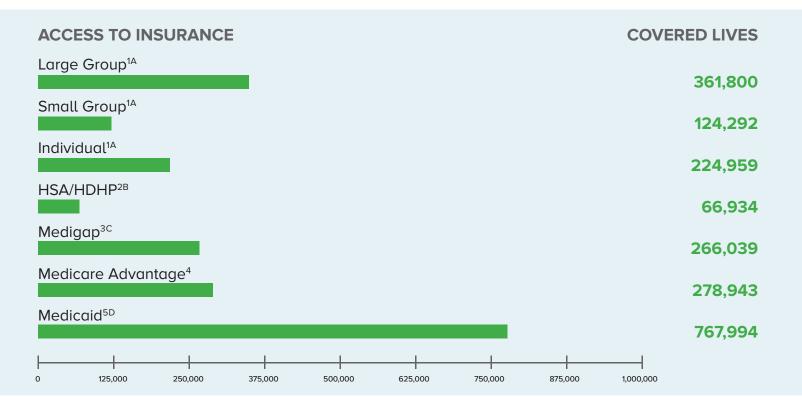
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **South Carolina**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in South Carolina

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 11,531
Insurance-Related Employees<sup>7</sup> 11,309

#### **PAYROLL**

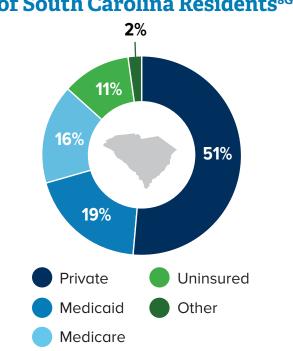
Health Plan Employees<sup>6E</sup> \$737,717,000 Insurance-Related Employees<sup>7F</sup> \$618,166,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$63,977

Insurance-Related Employees<sup>7F</sup> \$54,661

## Health Insurance Coverage of South Carolina Residents<sup>8G</sup>



Medigap <sup>10</sup>	Aetna	South Carolina  BlueCross BlueShield of South Carolina	Cigna	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Cigna	Humana	UnitedHealthcare	WellCare
Medicaid <sup>12</sup>	AmeriHealth Caritas	BlueCross BlueShield of South Carolina	Centene	Molina Healthcare	WellCare
State Pro	State Premium Tay Collected <sup>13J</sup>				259 000

### State Premium Tax Collected<sup>13J</sup>

\$228,259,000

### **Sources**

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

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#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

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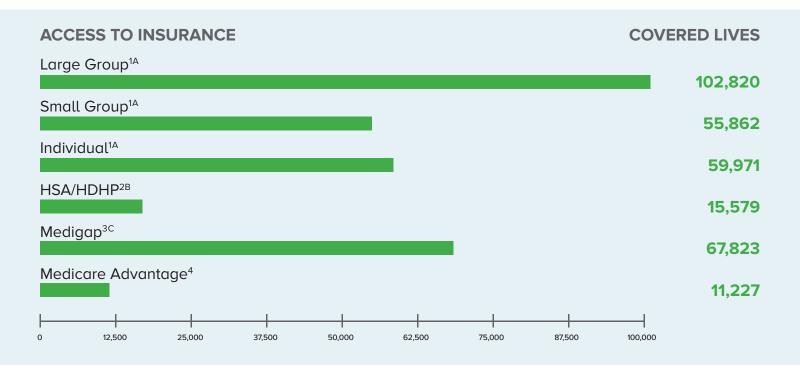
#### J. State Premium Tax Collected

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## **South Dakota**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in South Dakota

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 1,161

Insurance-Related Employees<sup>7</sup> 3,150

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$84,965,000

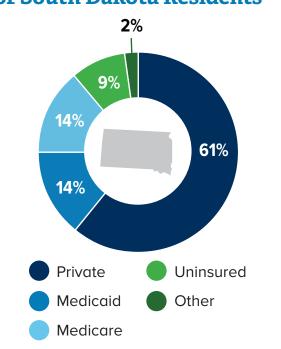
Insurance-Related Employees<sup>7F</sup> \$155,362,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$73,183

Insurance-Related Employees<sup>7F</sup> \$49,321

## Health Insurance Coverage of South Dakota Residents<sup>8G</sup>



Commercial <sup>91</sup>	Avera	Medica	Sanford Health Plan	UnitedHealthcare	Wellmark Blue Cross and Blue Shield
Medigap <sup>10</sup>	Avera	Mutual Of Omaha	Physicians Mutual	UnitedHealthcare	Wellmark Blue Cross and Blue Shield
Medicare Advantage <sup>11</sup>	Aetna	Blue Cross and Blue Shield of Michigan	Great Plains Medicare Advantage	Humana	UnitedHealthcare
State Pre	State Premium Tax Collected <sup>13J</sup>				5,496,000

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

#### I. Top 5 Largest Health Plans by Number of Covered Lives

For Medicaid health plan enrollment, all data is as of December 2017, except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

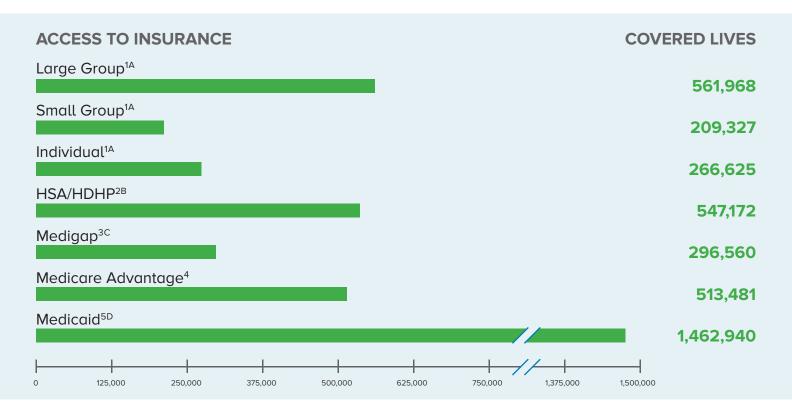
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Tennessee**

## HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Tennessee

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 12,676
Insurance-Related Employees<sup>7</sup> 19,588

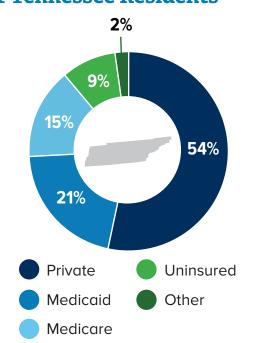
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$913,723,000
Insurance-Related Employees<sup>7F</sup> \$1,215,961,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$72,083 Insurance-Related Employees<sup>7F</sup> \$62,077

## Health Insurance Coverage of Tennessee Residents<sup>8G</sup>



Advantage	7	Tennessee			
Medicare Advantage <sup>11</sup>	Anthem	BlueCross BlueShield of	Cigna	Humana	UnitedHealthcare
Medigap <sup>10</sup>	BlueCross BlueShield of Tennessee	Cigna	Farm Bureau Health Plans	Mutual Of Omaha	UnitedHealthcare
Commercial <sup>91</sup>	BlueCross BlueShield of Tennessee	Cigna	Farm Bureau Health Plans	Humana	UnitedHealthcare

### State Premium Tax Collected<sup>13J</sup>

\$912,324,000

#### **Sources**

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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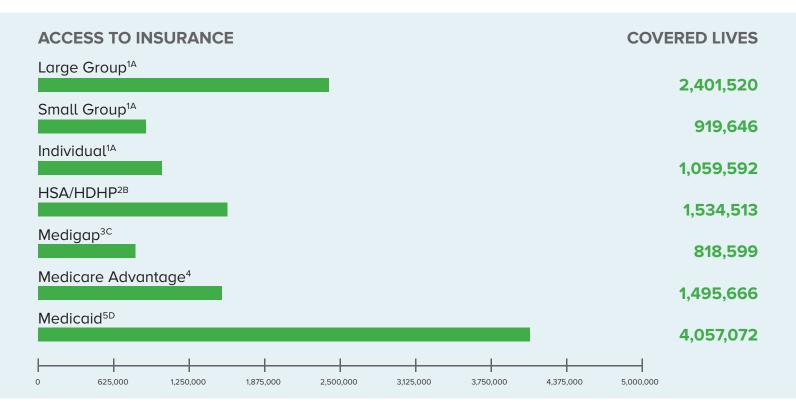
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## **Texas**

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Texas

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 36,404
Insurance-Related Employees<sup>7</sup> 77,847

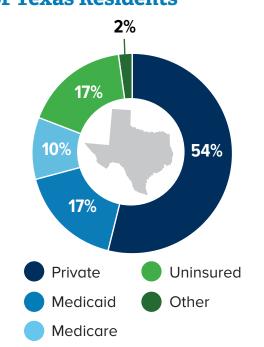
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$2,446,482,000
Insurance-Related Employees<sup>7F</sup> \$4,956,272,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$67,204
Insurance-Related Employees<sup>7F</sup> \$63,667

## Health Insurance Coverage of Texas Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Blue Cross and Blue Shield of Texas (HCSC)	Humana	Molina Healthcare	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Cigna	Health Care Service Corporation (HCSC)	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Cigna	Humana	UnitedHealthcare	WellCare
Medicaid <sup>12</sup>	Anthem	Centene	Community Health Choice	Texas Children's Health Plan	UnitedHealthcare
G		77 . Teat		40.00	

### State Premium Tax Collected<sup>13J</sup>

\$2,325,941,000

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#### B. Access to Insurance - HSA/HDHP

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#### D. Access to Insurance – Medicaid Covered Lives

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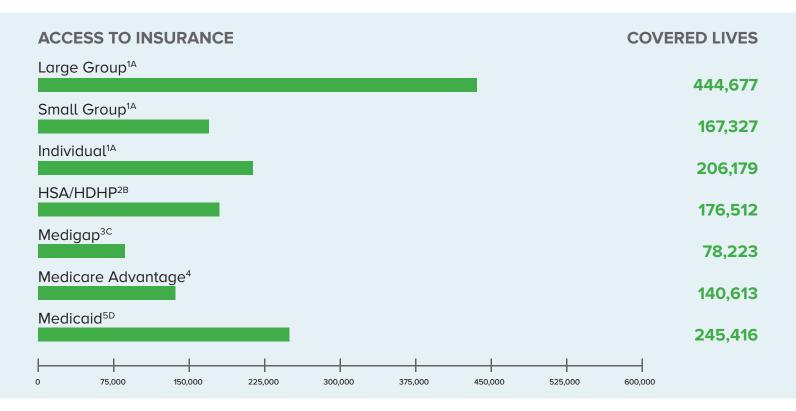
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## Utah

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Utah

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 3,269
Insurance-Related Employees<sup>7</sup> 9,603

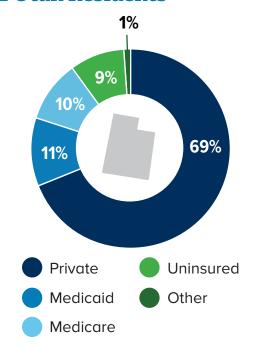
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$240,696,000 Insurance-Related Employees<sup>7F</sup> \$560,509,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$73,630
Insurance-Related Employees<sup>7F</sup> \$58,368

## Health Insurance Coverage of Utah Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Molina Healthcare	Regence BlueCross BlueShield	SelectHealth	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Cigna	Mutual Of Omaha	Regence BlueCross BlueShield	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Molina Healthcare	Regence BlueCross BlueShield	SelectHealth	UnitedHealthcare
Medicaid <sup>12</sup>	Health Choice Utah	Healthy U Medicaid	HOME (Healthy Outcomes Medical Excellence)	Molina Healthcare	SelectHealth

### State Premium Tax Collected<sup>13J</sup>

\$130,122,000

#### **Sources**

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#### **Notes**

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

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#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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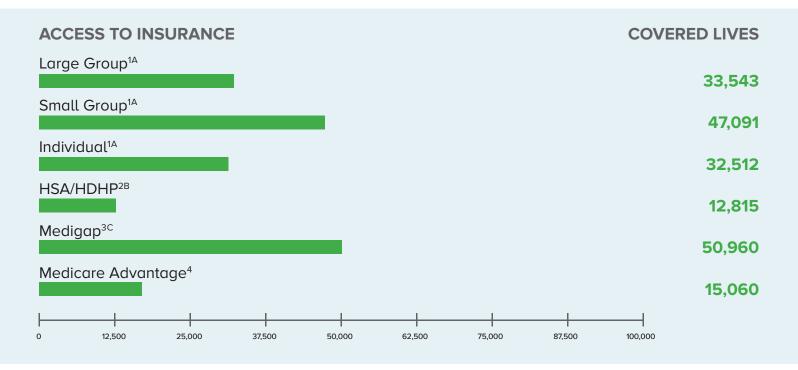
#### J. State Premium Tax Collected

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## **Vermont**

### HEALTH INSURANCE BY THE NUMBERS



## **Health Insurance Employment** in Vermont

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 819
Insurance-Related Employees<sup>7</sup> 1,719

**PAYROLL** 

Health Plan Employees<sup>6E</sup> \$37,758,000

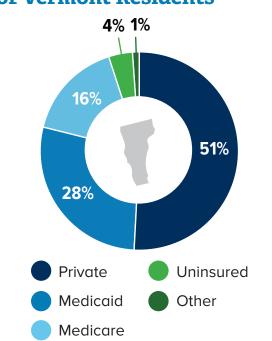
Insurance-Related Employees<sup>7F</sup> \$109,814,000

**AVERAGE WAGE** 

Health Plan Employees<sup>6E</sup> \$46,103

Insurance-Related Employees<sup>7F</sup> \$63,882

## **Health Insurance Coverage** of Vermont Residents<sup>8G</sup>



Commercial <sup>91</sup>	Blue Cross and Blue Shield of Vermont	Cigna	MVP Health Care	New York Life	US Life
Medigap <sup>10</sup>	Aetna	Blue Cross and Blue Shield of Vermont	Colonial Penn	Genworth Life	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Horizon Blue Cross and Blue Shield of New Jersey	MVP Health Care	UnitedHealthcare

### State Premium Tax Collected<sup>13J</sup>

\$59,895,000

#### Sources

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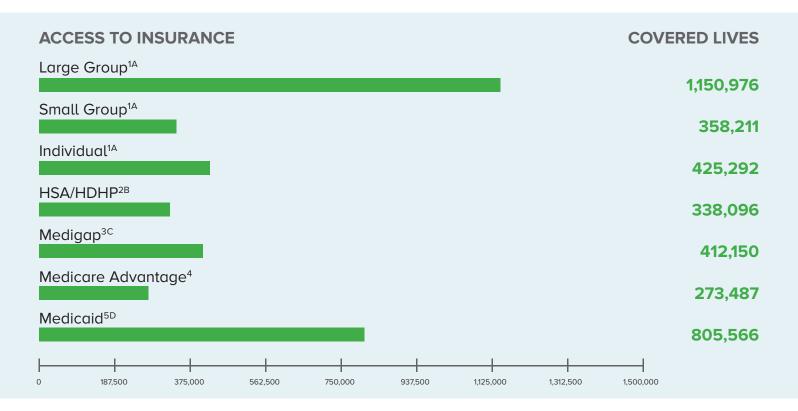
#### J. State Premium Tax Collected

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# Virginia

### HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Virginia

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 13,497
Insurance-Related Employees<sup>7</sup> 17,471

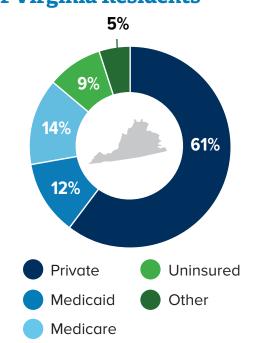
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,012,223,000 Insurance-Related Employees<sup>7F</sup> \$1,080,142,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$74,996
Insurance-Related Employees<sup>7F</sup> \$61,825

# Health Insurance Coverage of Virginia Residents<sup>8G</sup>



State Dro	State Premium Tay Collected <sup>13</sup> J \$479.192.000				
Medicaid <sup>12</sup>	Aetna	Anthem	INTotal Health	Optima Health	Virginia Premier Health Plan
Medicare Advantage <sup>11</sup>	Aetna	Anthem	Humana	Piedmont Community Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Anthem	Cigna	Mutual Of Omaha	UnitedHealthcare
Commercial <sup>91</sup>	Aetna	Anthem	CareFirst	Kaiser Permanente	UnitedHealthcare

### State Premium Tax Collected<sup>13J</sup>

\$479,192,000

### **Sources**

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

Large group covered lives were calculated as domestic comprehensive health coverage policies issued to large group employers as of 12/31/17. This includes Federal Employees Health Benefit Plan, TRICARE, and similar insured state and local fully insured programs, but does not include the self-funded coverage.

Small group covered lives were calculated as domestic comprehensive health coverage policies that were issued to small groups as of 12/31/17. AHIP used NAIC's definition of a "small group plan," which is defined as a health plan offered in the small group market as such term is defined in the state law. Small group definitions may vary across states.

Individual covered lives were calculated as comprehensive health coverage policies that were issued to an individual covering the individual and/or their dependents in the United States' individual market as of 12/31/17. Group conversion policies are also included, as defined in NAIC Group Insurance Mandatory Conversion Privilege Model Act #105. Available at: <a href="http://www.naic.org/store/free/MDL-105.pdf">http://www.naic.org/store/free/MDL-105.pdf</a> (accessed on April 24, 2010).

#### **CALIFORNIA**

Most of the California health insurance plans report their enrollment statistics not to NAIC, but to state agencies. We report California statistics for large group, small group, and individual covered lives using combined data from the NAIC and the California Department of Managed Health Care. For large groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 51 or more workers. For small groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 50 or fewer workers.

#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

#### E. Number of Direct Jobs, Payroll, and Average Wages

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### G. Health Insurance Coverage-Private

These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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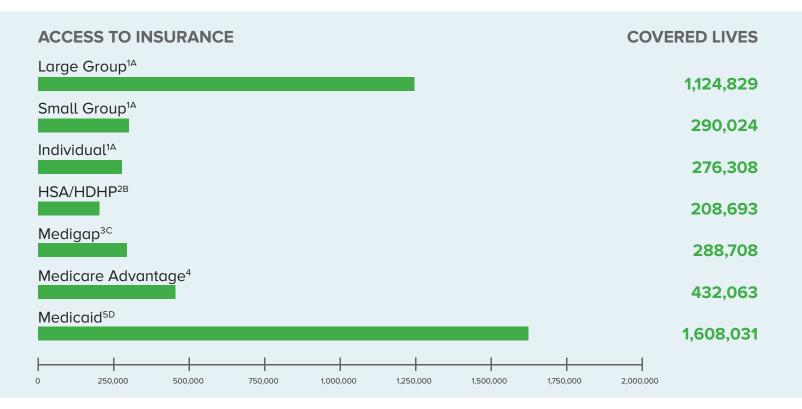
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Washington

### HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Washington

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 8,852
Insurance-Related Employees<sup>7</sup> 17,043

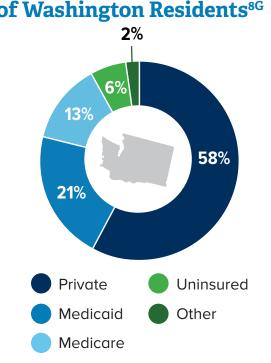
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$697,938,000 Insurance-Related Employees<sup>7F</sup> \$1,119,568,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$78,845
Insurance-Related Employees<sup>7F</sup> \$65,691

# Health Insurance Coverage of Washington Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	Kaiser Permanente	Premera BlueCross	Regence BlueShield	UnitedHealthcare
Medigap <sup>10</sup>	Cigna	Mutual Of Omaha	Premera BlueCross	Regence BlueShield	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Humana	Kaiser Permanente	Premera BlueCross	Regence BlueShield	UnitedHealthcare
Medicaid <sup>12</sup>	Anthem	Centene	Community Health Plan of Washington	Molina Healthcare	UnitedHealthcare

## State Premium Tax Collected<sup>13J</sup>

\$603,963,000

#### **Sources**

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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Individual covered lives were calculated as comprehensive health coverage policies that were issued to an individual covering the individual and/or their dependents in the United States' individual market as of 12/31/17. Group conversion policies are also included, as defined in NAIC Group Insurance Mandatory Conversion Privilege Model Act #105. Available at: <a href="http://www.naic.org/store/free/MDL-105.pdf">http://www.naic.org/store/free/MDL-105.pdf</a> (accessed on April 24,

#### **CALIFORNIA**

Most of the California health insurance plans report their enrollment statistics not to NAIC, but to state agencies. We report California statistics for large group, small group, and individual covered lives using combined data from the NAIC and the California Department of Managed Health Care. For large groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 51 or more workers. For small groups, the reported statistic represents the number of enrollees receiving health insurance from an employer with 50 or fewer workers.

#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

#### E. Number of Direct Jobs, Payroll, and Average Wages

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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#### G. Health Insurance Coverage-Private

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

#### . Top 5 Largest Health Plans by Number of Covered Lives

For Medicaid health plan enrollment, all data is as of December 2017, except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

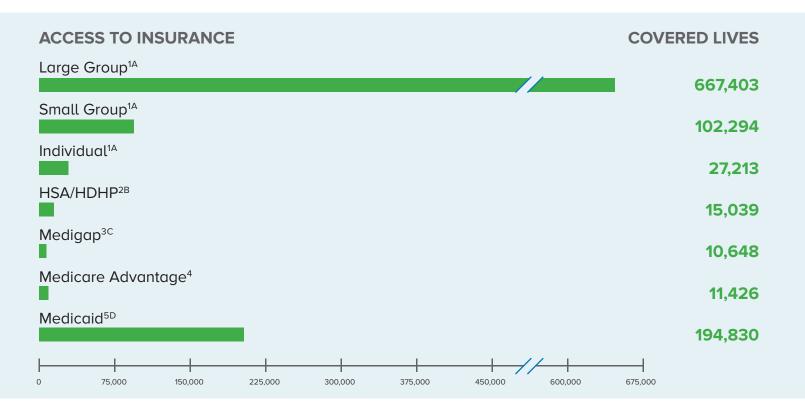
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Washington, D.C.

## HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Washington, D.C.

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 1,046
Insurance-Related Employees<sup>7</sup> 1,304

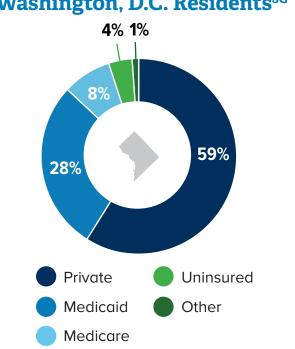
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$124,987,000 Insurance-Related Employees<sup>7F</sup> \$129,190,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$119,490
Insurance-Related Employees<sup>7F</sup> \$99,072

# Health Insurance Coverage of Washington, D.C. Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	CareFirst	Cigna	Kaiser Permanente	UnitedHealthcare
Medigap <sup>10</sup>	Carefirst	Colonial Penn	Humana	UnitedHealthcare	USAA
Medicare Advantage <sup>11</sup>	Aetna	Cigna	Kaiser Permanente	MedStar Medicare Choice (as of Jan 1. 2019 no longer offers Medicare Advantage)	UnitedHealthcare
Medicaid <sup>12</sup>	AmeriHealth Caritas	Anthe	m	Health Care . System	Trusted Health Plan

### State Premium Tax Collected<sup>13J</sup>

\$110,392,000

#### Sources

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#### **Notes**

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

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#### **CALIFORNIA**

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#### B. Access to Insurance - HSA/HDHP

The HSA/HDHP enrollment statistics are based on a survey of health plans as of January 2017 and may understate the HSA/HDHP enrollment due to the survey non-response or inability of some plans to provide a state-specific enrollment breakdown.

#### C. Access to Insurance – Medigap Covered Lives

Medigap covered lives included the sum of enrollment numbers reported to NAIC and in the case of California, the enrollment numbers reported to the California Department of Managed Health Care.

#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

#### E. Number of Direct Jobs, Payroll, and Average Wages

The U.S. Census Bureau did NOT supply data on direct jobs in health insurance for NAIC code 524114 (Direct Health and Medical Insurance Carriers) for the following states: North Dakota. The U.S. Census Bureau could only provide direct jobs data for NAIC 621491 (HMO medical centers) for the following states: California, Florida, Georgia, Louisiana, Michigan, Minnesota, Nebraska, New Mexico, New York, and Ohio.

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

The U.S. Census Bureau was NOT able to supply data on NAIC code 524292 (Third Party Administration of Insurance and Pension Funds), for the following states: North Dakota.

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

#### I. Top 5 Largest Health Plans by Number of Covered Lives

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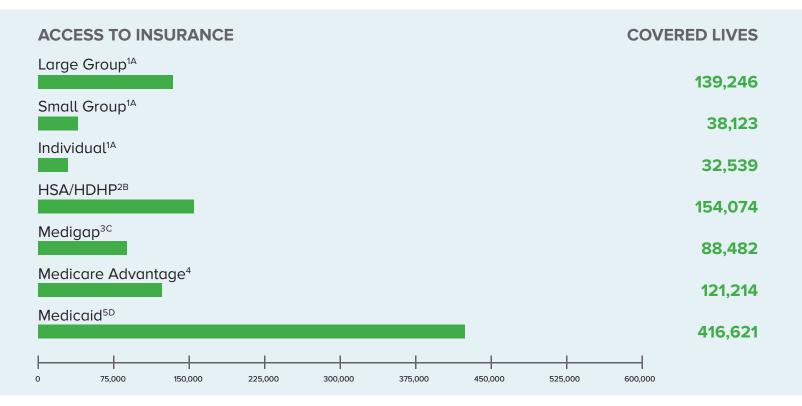
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# **West Virginia**

### HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in West Virginia

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 637

Insurance-Related Employees<sup>7</sup> 3,487

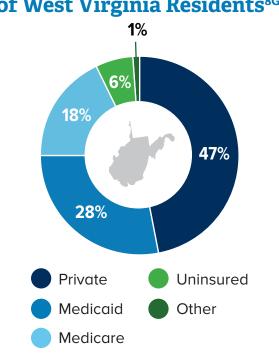
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$44,029,000 Insurance-Related Employees<sup>7F</sup> \$157,238,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$69,119
Insurance-Related Employees<sup>7F</sup> \$45,093

# Health Insurance Coverage of West Virginia Residents<sup>8G</sup>



Commercial <sup>91</sup>	Aetna	CareSource	Highmark	The Health Plan	UnitedHealthcare
Medigap <sup>10</sup>	Aetna	Cigna	Highmark	Mutual Of Omaha	UnitedHealthcare
Medicare Advantage <sup>11</sup>	Aetna	Highmark	Humana	The Health Plan	UnitedHealthcare
Medicaid <sup>12</sup>	Aetna	Anthem		Highmark	The Health Plan

### State Premium Tax Collected<sup>13J</sup>

\$120,163,000

#### Sources

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#### D. Access to Insurance – Medicaid Covered Lives

Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

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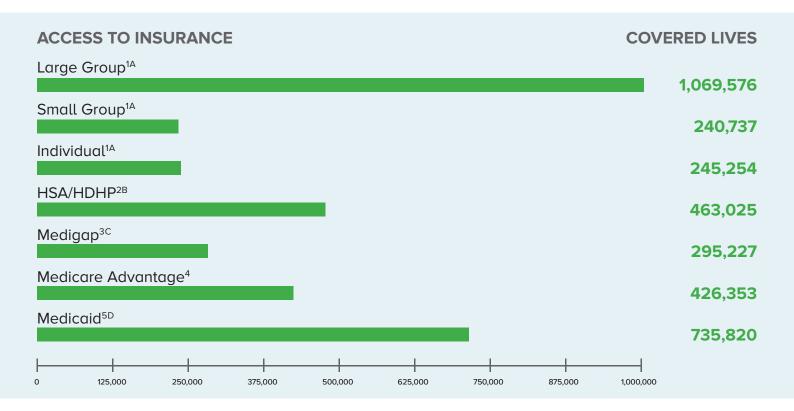
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



## Wisconsin

### HEALTH INSURANCE BY THE NUMBERS



## Health Insurance Employment in Wisconsin

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 17,060
Insurance-Related Employees<sup>7</sup> 18,256

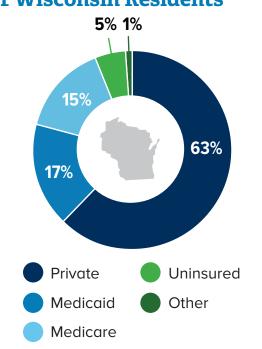
#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$1,109,538,000 Insurance-Related Employees<sup>7F</sup> \$1,010,157,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$65,037
Insurance-Related Employees<sup>7F</sup> \$55,333

## Health Insurance Coverage of Wisconsin Residents<sup>8G</sup>



Commercial <sup>91</sup>	Anthem	Dean Health Plan	Humana	UnitedHealthcare	Unity Health Insurance (Quartz)
Medigap <sup>10</sup>	Aetna	Dean Health Plan	Physicians Mutual	UnitedHealthcare	Wisconsin Physicians Services
Medicare Advantage <sup>11</sup>	Gundersen Health Plan (Quartz)	Humana	Network Health	Security Health Plan of Wisconsin	UnitedHealthcare
Medicaid <sup>12</sup>	Anthem	Children's Community Health Plan	Molina Healthcare	Security Health Plan of Wisconsin	UnitedHealthcare
State Premium Tax Collected <sup>13J</sup> \$202,387,000					

### Sources

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#### Notes

#### A. Access to Insurance – Large Group, Small Group and Individual Covered Lives

Large group covered lives were calculated as domestic comprehensive health coverage policies issued to large group employers as of 12/31/17. This includes Federal Employees Health Benefit Plan, TRICARE, and similar insured state and local fully insured programs, but does not include the self-funded coverage.

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#### F. Number of Other Insurance-Related Jobs, Payroll, and Average Wages

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These estimates are based on the Kaiser Family Foundation's definitions. The sum may not add up to 100% due to exclusion of a small number of people with private coverage of an unknown source and rounding. Private health insurance coverage is defined as those either covered by employer-sponsored coverage through their own job or as a dependent in the same household, or as individuals/families that purchased or are covered as a dependent by non-group insurance. Private health insurance coverage also includes individuals covered by private insurance from outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

#### H. Top 5 Largest Health Plans by Number of Covered Lives

Health plan listings are alphabetical among the set of plans with the highest enrollment in the nation in the year noted.

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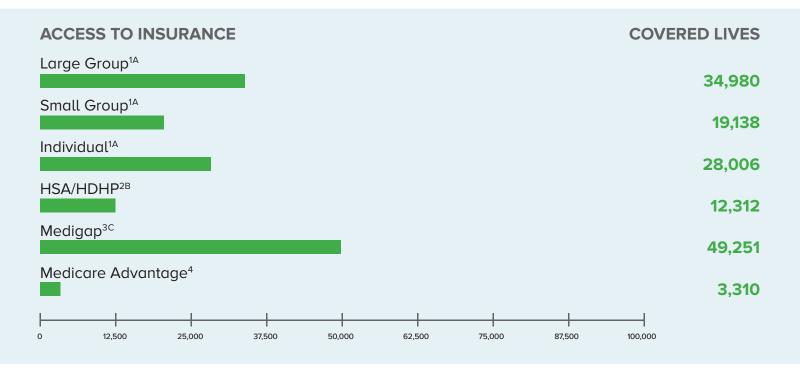
#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.



# Wyoming

### HEALTH INSURANCE BY THE NUMBERS



# Health Insurance Employment in Wyoming

#### **EMPLOYEES**

Health Plan Employees<sup>6</sup> 347

Insurance-Related Employees<sup>7</sup> 1,131

#### **PAYROLL**

Health Plan Employees<sup>6E</sup> \$23,034,000

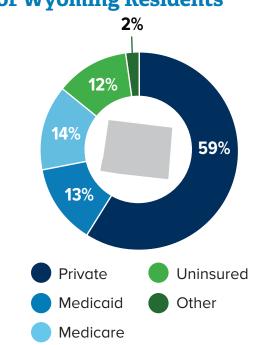
Insurance-Related Employees<sup>7F</sup> \$49,687,000

#### **AVERAGE WAGE**

Health Plan Employees<sup>6E</sup> \$66,380

Insurance-Related Employees<sup>7F</sup> \$43,932

# Health Insurance Coverage of Wyoming Residents<sup>8G</sup>



Advantage <sup>11</sup> Aetna Humana Unite	edHealthcare
Medicare Astronomy Humana Humana Humana	
Medigap <sup>10</sup> Aetna  BlueCross  BlueShield of Cigna Mutual Of Omaha  Wyoming	UnitedHealthcare
Commercial <sup>91</sup> Aetna BlueCross BlueShield of Wyoming Timber Products Manufacturers Trust	UnitedHealthcare

### **Sources**

All data sources, labeled 1 - 13, are referenced in detail on the "Sources" page at the end of the full report, or at this link: <a href="http://www.ahip.org/2019-State-Data">http://www.ahip.org/2019-State-Data</a>

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Medicaid Managed Care Enrollment, only, including the Medicaid expansion enrollment. The Medicaid enrollment in Puerto Rico and other U.S. territories is not included. All the data is as of December 2017 except for New Mexico, New York, South Carolina, and Utah (January 2018); Arizona, Georgia (February 2018); Illinois (November 2017); Virginia (Quarter III, 2017); Hawaii (September 2017); Nevada (June 2017); Texas (February 2017); District of Columbia, Delaware, and West Virginia (2016).

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#### H. Top 5 Largest Health Plans by Number of Covered Lives

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#### J. State Premium Tax Collected

Includes state premium taxes collected from all types of insurance companies, including health insurance. This reflects existing state tax laws, not the federal ACA health insurance tax.

## **Sources**

#### Access to Insurance – Large Group, Small Group and Individual Covered Lives (All States)

AHIP compilation of data from National Association of Insurance Commissioners (NAIC), Supplemental Health Care Exhibit Part 1 (for the year ending December 2017), by permission. The NAIC does not endorse any analysis or conclusion based upon the use of its data.

## Large Group, Small Group and Individual Covered Lives (Only CA)

Data from the California Department of Managed Health Care for 2017. Available at <a href="http://www.dmhc.ca.gov/DataResearch/FinancialSummaryData.aspx">http://www.dmhc.ca.gov/DataResearch/FinancialSummaryData.aspx</a> (accessed on February 2, 2019).

#### 2. Access to Insurance – HSA Covered Lives

"America's Health Insurance Plans, Center for Policy and Research, "Health Savings Accounts and Consumer-Directed Health Plans Grow as Valuable Financial Planning Tools" Table 2 — "Table 2: Total HSA/CDHP Enrollment by State/ Territory, January 2017." <a href="https://www.ahip.org/wp-content/uploads/2018/04/HSA\_Report\_4.12.18-1.">https://www.ahip.org/wp-content/uploads/2018/04/HSA\_Report\_4.12.18-1.</a> pdf (accessed on January 3, 2019). "

#### 3. Access to Insurance – Medigap Covered Lives

AHIP Center for Policy and Research analysis of the NAIC Medicare Supplement Insurance Experience Exhibit for the year ended December 31, 2017 and of the California DMHC the Enrollment Summary Report, 2017.

## 4. Access to Insurance – Medicare Advantage Covered Lives

Medicare Advantage Enrollment Data from the Centers of Medicare and Medicaid Services. December 2018. Excludes enrollment in Cost, Medicare-Medicaid, PACE, and HCPP plans. Available at: <a href="https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/MCRAdvPartDEnrolData/Monthly-Enrollment-by-State-Items/Monthly-Enrollment-by-State-2018-12.html">https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/MCRAdvPartDEnrolData/Monthly-Enrollment-by-State-Items/Monthly-Enrollment-by-State-2018-12.html</a> (accessed on January 7, 2019).

#### 5. Access to Insurance – Medicaid

Health Management Associates analysis for AHIP of data from state agencies, NAIC and S&P Global Market Intelligence.

## 6. Number of Direct Jobs, Payroll and Average Wages

U.S. Census Bureau 2016 County Business Patterns (NAICS) report. Direct jobs are defined using the insurance industry NAICS codes 524114 (direct health and medical insurance carriers) and 621491 (HMO medical carriers). Note: Only states that included information on number of jobs and payroll were used in this calculation.

## 7. Number of Other Insurance-Related Jobs, Payroll and Average Wages

U.S. Census Bureau 2016 County Business Patterns (NAICS) report. Other insurance-related jobs are defined using the insurance industry NAICS codes 524130 (reinsurance carriers), 524210 (insurance agencies and brokerages), 524291 (claims adjusting), and 524292 (third party administration of insurance and pension funds). Note: Only states that included information on number of jobs and payroll were used in this calculation.

#### 8. Health Insurance Coverage

Kaiser Family Foundation (KFF) estimates based on the Census Bureau's 2017 American Community Survey (ACS). Available at: <a href="http://kff.org/other/state-indicator/total-population/">http://kff.org/other/state-indicator/total-population/</a> (accessed on January 3, 2019). Coverage is defined using the following hierarchy:

"Medicaid" Includes those covered by Medicaid, Medical Assistance, Children's Health Insurance Plan (CHIP) or any kind of government-assistance plan for those with low incomes or a disability, as well as those who have both Medicaid and another type of coverage, such as dual eligibles.

"Medicare": Includes those covered by Medicare, Medicare Advantage, and those who have Medicare and another type of non-Medicaid coverage where Medicare appears to be the primary payer.

"Private" includes those covered by employersponsored coverage either through their own job or as a dependent in the same household, as well as individuals/families that purchased or are covered as a dependent by a non-group insurance. This also includes individuals covered by private insurance outside the household for which the origin (employer-sponsored insurance or non-group plans) is unknown.

"Other" includes those covered under the military or Veterans Administration.

"Uninsured" includes those without health insurance and those who have coverage under the Indian Health Service only.

#### Top 5 Largest Health Plans by Number of Covered Lives – Commercial, Fully-Insured (All States)

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AHIP analysis of data from Centers for Medicare & Medicaid Services (CMS). December 2018. Available at: <a href="https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/MCRAdvPartDEnrolData/index.html">https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/MCRAdvPartDEnrolData/index.html</a> (accessed on February 7, 2019).

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#### 13. State Premium Tax Collected

U.S. Census Bureau, 2017 Annual Survey of State Government Tax Collections. Available at: <a href="https://www.census.gov/data/tables/2017/econ/stc/2017-annual.html">https://www.census.gov/data/tables/2017/econ/stc/2017-annual.html</a> (accessed on January 3, 2019).

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